



## PR/123596 | Marketing Manager

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1578003

**Industry**

Automobile and Parts

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

May 25th, 2026 03:00

### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Responsibilities

- Manage sales promotions, new project development, and customer claim handling.
- Oversee production control, import/export coordination, and certification documentation.
- Support factory audits and manage registration of design or specification changes.
- Conduct market research, including dealer interviews and motorshow analysis.
- Share local market trends, competitive analysis, and customer insights with HQ.
- Handle budget planning, monthly forecasting, and result reporting.
- Monitor sales KPIs and adjust plans to ensure target achievement.

#### Job Requirements

- Bachelor's degree in Business, Marketing, Engineering, Supply Chain, or related field.
- 3–7 years of experience in automotive sales, B2B account management, or manufacturing-related sales operations.

- Experience handling OEM, Tier-1, or distributor accounts is an advantage.
- Strong understanding of automotive industry processes (RFQ, PPAP, production planning, logistics, import/export).
- Proficiency in MS Office (Excel, PowerPoint, Word).
- Knowledge of forecasting, cost analysis, and basic financial reporting.
- Excellent verbal and written communication skills.
- Strong leadership and team-management capabilities.
- Detail-oriented, organized, and able to manage multiple projects simultaneously.
- Customer-focused mindset with proactive working style.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description