



PR/096664 | Sales Specialist

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1577990

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

March 16th, 2026 04:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About:

Our client, a rapidly expanding medical technology company, is looking for a Sales Specialist who is eager to enter the medical device industry. Comprehensive training will be provided.

Job Responsibilities

- Build rapport with Doctors, Gatekeepers, Purchasers and other clinics staff with regular visits and follow-up calls
- Promote clinical information and benefits of our pharmaceutical products to health care professionals accordingly to boost sales
- Ensure sales targets are met within a specific time and profitability goals are achieved for the assigned territory
- Assist in developing and implementing strategic sales and marketing initiatives to better meet sales targets

- Drive brand and product awareness among clinics, hospital and health care professionals through calls, regular visits and organizing products talk,
- Pro-actively explore and manage new client leads to grow existing sales and clients base
- Manage account information through effective, timely and accurate customers records/reports
- Provide feedback on regular basis to field manager on sales performance, and market and competitive activities taking places
- Submit all daily call report, weekly sales plans, monthly and annual territory analysis in a timely manner
- Check stocks levels at all allocated customers sites regularly and restocking
- Attend all in-house meetings and training programs as required
- Ad-hoc duties as required

Job Requirements:

- Preferably 1-2 years' experience in pharmaceutical industry promoting products to healthcare clinics and hospitals
- Sales-driven, motivated, outspoken with good planning and organizational skills
- Strong communication and negotiation skills
- Confident in dealing with medical specialist
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Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

JAC Recruitment Pte. Ltd.

EA License No: 90C3026
EA Personnel Name: Ching Ning Xin
Registration No: R22108651

#LI-JACSG

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Company Description