



Business Development Associate @RRP

Job Information

Hiring Company

RENOVA, Inc.

Subsidiary

Renova Renewables Philippines Inc.

Job ID

1577945

Industry

Petrochemical, Energy

Job Type

Permanent Full-time

Location

Philippines, Manila(Philippine)

Salary

Negotiable, based on experience

Work Hours

1日8時間（基本8時～17時）フレックスあり

Holidays

現地カレンダーに準ずる 12/25～12/31はクリスマスホリデーあり

Refreshed

February 27th, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

High-School

Visa Status

No permission to work in Japan required

Job Description

«Job Description and Benefits of This Position»

- フィリピン拠点で再生可能エネルギー事業の新規開発・市場調査・利害関係者対応を担当
Responsible for new development, market research, and stakeholder engagement for renewable energy projects at the Philippine base
- 現地プロジェクトの立ち上げに関わり、持続可能なエネルギー普及に貢献できるやりがい
The rewarding opportunity to contribute to the promotion of sustainable energy by participating in the launch of local projects.
- プロジェクト提案や財務モデル作成など幅広く経験し、国際的なビジネススキルを磨ける挑戦

A challenge where you can hone your international business skills through diverse experiences such as project proposals and financial model creation.

[Job purpose]

Renova is seeking a highly motivated Business Development Associate to join its Philippines office, supporting the development of renewable energy projects in the country.

This role is ideal for early-career professionals ([3–5] years of experience) who are passionate about sustainability and eager to contribute to impactful, long-term energy solutions.

Assignments will include, but not limited to:

- Evaluate new business opportunities in the Philippines
- Conduct market research, policy analysis, and feasibility studies
- Build relationships with local stakeholders, including government agencies, landowners, and potential partners
- Support project structuring, permitting, and financial modeling
- Assist in the preparation of proposals, presentations, and internal reports
- Coordinate with technical, legal, and financial advisors
- Participate in site visits, negotiations, and project documentation

■Attractions :

Why Join Renova

- Be part of a mission-driven company tackling climate and energy challenges
- Be part of its expansion journey of Renova's Philippines office from the early stages
- Work on pioneering projects in solar, wind, and energy storage
- Collaborate with top-tier professionals in Japan and globally

[Employment Type]

Full-time employee

[Salary]

Negotiable based on experience

[Working Hours]

8 hours per day (typically 8:00 AM to 5:00 PM) with flexible hours.

Overtime hours: Approximately 20 hours.

[Work Location]

Manila(Philippine)

Metro Manila, Philippines (Occasional domestic travel may be required)

[Holidays and Leave]

Based on the local Philippine calendar.

December 25–31 is the Christmas holiday.

[Various allowances]

- Meal Allowance (120 USD/month)
- Car Allowance (200 USD/month)

[Employee Benefits]

- Vaccination Assistance
- Outing Assistance

[Insurance]

Health Insurance (Enrolled in HMO Plan)

Required Skills

[Capability/ Experience Required (Must)]

- [3–5] years of professional experience, preferably in energy industry.
- Strong analytical and communication skills
- Fluent in English (both written and spoken)
- Proactive, adaptable, and able to work in a fast-paced, evolving environment

[Capability/ Experience Required (Plus)]

- Experience in renewable energy or infrastructure project
- Familiarity with Philippine energy regulations and permitting processes
- Stakeholder engagement experience (e.g., LGUs, DENR, DOE, BOI, partners, suppliers, contractors, customers, banks)
- Financial modeling / contract management skills
- Familiarity with Google Earth, QGIS, MS Project, MS office

[What We Look For]

- Embrace change and challenge with a positive mindset
- Demonstrate ownership and leadership, even without formal authority
- Think strategically and act with purpose, using reverse planning to achieve goals

- Passionate about solving real-world problems through business
- Able to mobilize others and build trust across diverse teams and communities

[Regarding Selection]

- Number of people : one
- Employment Commencement DATE : At soonest

Company Description