INTERNATIONAL INVESTMENT PROMOTION MANAGER

Job Information

Hiring Company
Intralink KK

Job ID
1577935

Industry
Business Consulting

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
6 million yen ~ 7 million yen

Work Hours
In accordance with company regulations

Holidays
In accordance with company regulations

Refreshed
October 27th, 2026 03:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

≪Job Description & Position Highlights≫

- FDI promotion activities representing government agencies to attract investment to Japan
- Lead international investment projects and contribute to Japanese companies' overseas expansion
- Hone advanced negotiation skills through dealings with governments and major corporations
- Annual salary: ¥6-7 million / Flexible work arrangements and growth opportunities available

【Job Responsibilities】
Do you have experience in working with governments to help promote foreign direct investment?
Do you want to help international Economic Development Organizations (EDOs) or Investment Promotion Agencies (IPAs) attract investment and assist Japanese companies in their international expansion?
If so, you may be the person we are looking for as we aim to recruit one International Investment Promotion Manager to work

with our government clients.
You'll work alongside a diverse group of about 180 consultants with a deep specialism in international markets, market expansion strategy and cross-border business development. For over 35 years, we've been helping companies of all shapes and sizes establish and grow in China, Japan, Korea, Taiwan and Southeast Asia, generating upwards of $800 million in revenues for our clients.
We're focused on the technologies and ideas that are helping to solve the world's biggest environmental, social and economic challenges.
And we're now growing our team in Japan. So, if you think you're up for the challenge, read on – and apply.

■What you'll be doing:
You'll be representing the investment arms of foreign governments with the goal of designing and implementing the right strategy to attract investment from Japan.
You will need to:

- Represent the government clients we work with
- Identify, contact, meet, and present to potential Japanese investors
- Drive investment discussions with relevant stakeholders
- Implement the FDI promotion process from initial lead generation to negotiation, securing investment, and market expansion support
- Provide interpretation and liaison between Investment promotion agencies and Japanese corporates
- Write regular meeting notes and reports in English for the Investment Promotion Agencies
- Plan and support missions for Investment Promotion Agencies in Japan

■What you'll be getting:

- Competitive salary (range JPY 6-7m) and vacation, plus flexible working arrangements
- Opportunities for growth and advancement within the company
- An opportunity to build and expand your network by meeting with key stakeholders in the Japanese business scene
- On-the-job experience across multiple industries, working at the forefront of international investment
- Valuable career-building opportunity to enable international collaboration and overseas expansion by working with Investment Promotion Agencies

【Employment Type】
Permanent employee

【Salary】
JPY 6-7m

【Working Hours】
In accordance with company regulations

【Work Location】
In accordance with company regulations

【Holidays & Leave】
In accordance with company regulations

【Benefits & Welfare】
In accordance with company regulations

Required Skills

【What you'll need】

- Full professional proficiency in spoken and written Japanese and English
- Minimum of three years' experience working in foreign direct investment promotion
- An understanding of the Japanese business environment and investment promotion process – to identify the right companies and people to engage
- Willingness to grow your expertise and network in investment promotion
- Experience in doing business with the Middle East preferred

If that sounds like the career path for you, apply below and we hope to see you at an interview soon.

Company Description