



## Senior Counsel - World-famous FMCG Brand

### Push Legal Strategy in Japan

#### Job Information

##### Recruiter

ALBERTO K.K.

##### Job ID

1577908

##### Industry

Apparel, Fashion

##### Job Type

Permanent Full-time

##### Location

Tokyo - 23 Wards

##### Salary

15 million yen ~ 20 million yen

##### Refreshed

February 13th, 2026 16:13

#### General Requirements

##### Minimum Experience Level

Over 6 years

##### Career Level

Mid Career

##### Minimum English Level

Business Level

##### Minimum Japanese Level

Native

##### Minimum Education Level

Post Grad Degree (PHD/MBA etc)

##### Visa Status

Permission to work in Japan required

#### Job Description

We are seeking an experienced legal professional to join our Japan Legal team and partner closely with business leaders and global legal colleagues to deliver clear, commercially focused advice in a fast-moving, international environment.

#### Key Responsibilities:

- Provide practical legal guidance to business teams on commercial initiatives, transactions, and day-to-day operations
- Draft and negotiate a broad range of complex agreements, including partnerships, licensing, endorsement, sales and distribution, supply chain, and store development contracts
- Advise on legal and regulatory matters affecting consumer products, marketing, distribution, and commercial activities in Japan
- Identify and resolve legal and business risks relating to consumers, vendors, partners, products, and services

- Partner with regional and global legal teams to enhance legal processes and service delivery
- Develop and deliver training to support compliance, risk management, and strong business outcomes

For detailed information and a confidential discussion, please contact Andrew directly at [andrew@alberto-recruitment.com](mailto:andrew@alberto-recruitment.com)

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## Required Skills

Main requirements:

- 8+ years' post-qualification experience in private practice and/or in-house (multinational experience an advantage)
- Qualified lawyer in Japan and/or another jurisdiction
- Strong background in Japanese commercial and consumer law, advertising regulations, competition law, and related areas impacting sales and marketing; additional experience in sports marketing, labour law, corporate governance, or digital commerce is advantageous
- Proven track record of drafting and negotiating sophisticated commercial agreements
- Ability to manage competing priorities in a dynamic environment
- Fluent Japanese and English communication skills, both written and verbal

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## Company Description