Senior Counsel - World-famous FMCG Brand

Push Legal Strategy in Japan

Job Information

Recruiter
ALBERTO K.K.

Job ID
1577908

Industry
Apparel, Fashion

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
15 million yen ~ 20 million yen

Refreshed
November 20th, 2026 06:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Post Grad Degree (PHD/MBA etc)

Visa Status
Permission to work in Japan required

Job Description

We are seeking an experienced legal professional to join our Japan Legal team and partner closely with business leaders and global legal colleagues to deliver clear, commercially focused advice in a fast-moving, international environment.

Key Responsibilities:

- Provide practical legal guidance to business teams on commercial initiatives, transactions, and day-to-day operations
- Draft and negotiate a broad range of complex agreements, including partnerships, licensing, endorsement, sales and distribution, supply chain, and store development contracts
- Advise on legal and regulatory matters affecting consumer products, marketing, distribution, and commercial activities in Japan
- Identify and resolve legal and business risks relating to consumers, vendors, partners, products, and services

- Partner with regional and global legal teams to enhance legal processes and service delivery
- Develop and deliver training to support compliance, risk management, and strong business outcomes

For detailed information and a confidential discussion, please contact Andrew directly at andrew@alberto-recruitment.com

Required Skills

Main requirements:

- 8+ years' post-qualification experience in private practice and/or in-house (multinational experience an advantage)
- Qualified lawyer in Japan and/or another jurisdiction
- Strong background in Japanese commercial and consumer law, advertising regulations, competition law, and related areas impacting sales and marketing; additional experience in sports marketing, labour law, corporate governance, or digital commerce is advantageous
- Proven track record of drafting and negotiating sophisticated commercial agreements
- Ability to manage competing priorities in a dynamic environment
- Fluent Japanese and English communication skills, both written and verbal

Company Description