



Process Technologist for Advanced Deposition Materials (客先常駐)

米国本社 グローバル化学メーカー 半導体製造における電子材料を製造

Job Information

Hiring Company

Entegris Japan Co., Ltd.

Job ID

1577843

Industry

Chemical, Raw Materials

Company Type

International Company

Job Type

Permanent Full-time

Location

Mie Prefecture, Yokaichi-shi

Salary

8 million yen ~ 12 million yen

Work Hours

9:00~17:15 (所定労働時間 7時間15分, 休憩60分)

Holidays

完全週休2日制(土・日)、祝日

Refreshed

May 5th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

«Job Description & Position Highlights»

- Position responsible for technical sales and customer support of advanced deposition materials for semiconductors
- Lead new product launches, directly contributing to market expansion and sales growth
- Collaborate with customers across Asia and participate in technical roadmap development
- Remote work available; future assignments may include Chubu office-based work and overseas business trips

[Job Responsibilities]**■Job Purpose/ Position Summary:**

Entegris is seeking a Process Technologist for Advanced Deposition Materials to play a pivotal role in solving our customers' most challenging problems and identifying new opportunities. This position will be at the forefront of technical sales for all new products, providing leadership during launches and commercialization efforts, and offering technical support for Entegris' Advanced Deposition Materials process solutions.

■Responsibilities and Duties:

- Technical Sales Expertise:
 - Act as the technical sales expert for Advanced Deposition Materials in Asia, supporting business operations.
 - Lead customer evaluations, ensuring precise execution and alignment with customer buying motives, presented professionally.
- Revenue and Market Growth:
 - Develop strategies to drive revenue and market share growth for Entegris' Advanced Deposition Materials process solutions in Asia.
- Technical Support and Collaboration:
 - Provide the necessary technical and application support during customer qualifications for ADM products including gas delivery cabinet.
 - Assist account managers in product presentations and technical discussions.
 - Collaborate with account managers to identify, develop, and prioritize opportunities using Entegris' value selling process.
 - Interface between FSE teams (field teams), BU and NPD/NPI Engineering teams to translate customer needs in engineering terms.
- Customer Relationship Management:
 - Maintain a database of customer-installed Deposition tools and Entegris products including gas delivery cabinet.
 - Conduct regular customer reviews to understand ongoing needs and develop account management plans with account managers.
 - Establish strong customer relationships to become the go-to technical resource for Deposition in the region.
- Education and Training:
 - Educate customers and colleagues on relevant process solutions knowledge.
- Product Positioning and Life Cycle Management:
 - Take responsibility for product positioning and life cycle management to maintain market share.
- Team Collaboration and Business Meetings:
 - Participate in business review meetings with the Advanced Deposition Materials leadership team.
 - Represent the region/ platform in local and global opportunity reviews.
 - Drive and advise on technical roadmap discussions with customers.
 - Collaborate with functional teams such as account managers, supply chain, and quality to support customer requirements and operations.
- Travel and Revenue Goals:
 - Travel within Asia and to other global locations as necessary to support account managers (up to 50% travel).
 - Own and be accountable for the region's Deposition Materials revenue goals.
- Remark:
 - This position is required to stay in Tokyo for First 6 month and locates in Nagoya or Yokkaichi area after.

[Employment Type]

Full time

[Benefits & Welfare]

In accordance with company regulations

Required Skills**[Education and Experience:]**

- Bachelor's degree in Engineering, Engineering Technology, or an equivalent technical field is required.
- Master's degree in science in a related field (i.e. Physics -materials science-, Chemistry -analytical chemistry-) with proven experience in semiconductors processing or fab environment (a plus).

[Technical Skills:]

- A minimum of 4 years of experience as an Advanced Deposition Materials equipment/ process engineer in a wafer fab environment or a semiconductor equipment company is preferred.
- Analytical approach to problem solving; team player and works well under stress.
- Highly experienced with high-purity delivery equipment (gas, liquid, and vaporized solids).
- Analysis experience in techniques such as TGA, DSC, FT-IR, ICP-MS, Raman, NMR is a plus.

[Additional Skills:]

- Self-directed work ethic with minimal supervision required.
- Sales or management experience is a plus.
- Demonstrated ability to develop and present technical presentations.
- Strong verbal and written communication skills for both internal and external audiences.
- English-speaking and presentation skill (TOEIC > 600 preferred)

Company Description