



PR/087179 | Sales Associate

## Job Information

**Recruiter**

JAC Recruitment USA

**Job ID**

1577676

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

March 10th, 2026 13:00

## General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

POSITION TITLE Sales Associate (Distributor Sales)

### POSITION SUMMARY

This position will involve promoting and selling the company's products to distributors, OTC stores, and general consumers.

It plays a key role in bringing new products to the market, and you will be actively involved in planning and executing in-store demonstrations and promotional activities.

### RESPONSIBILITIES

- Build and manage strong relationships with distributors

- Present, promote, and sell the company's products
- Visit and merchandise OTC stores to expand distribution
- Plan, manage, and achieve annual sales targets
- Manage customer orders
- Conduct promotional and advertising activities for distributors, stores, and consumers
- Present and introduce new products to customers
- Prepare and deliver sales reports to the Sales Manager
- Follow the guidance of senior team members to meet objectives
- Regularly visit customers and stores to grow sales in assigned areas
- Conduct in-store demonstrations and promotions
- Track budget progress monthly, quarterly, and semi-annually
- Participate in trade shows and festivals

#### QUALIFICATIONS

- English and Korean language proficiency
- Ability to travel at least twice a month for business
- Valid driver's license and reliable personal transportation
- Working knowledge of Microsoft Outlook, Word, and Excel
- Minimum of two (2) years of outside sales experience
- College degree preferred but not required

LOCATION Cypress, CA (on-site)

EMPLOYMENT TYPE Full-Time

WORKING TIME M-F 8:30am to 5:30pm

SALARY USD70,000-73,000

#### BENEFITS

- Health, dental, and vision insurance
- Life and disability insurance
- Retirement savings plan
- Paid time off and holidays
- Opportunities for career development and growth

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## Company Description