



PR/118429 | Japanese Speaking Logistics Sales / Inside Sales

Job Information

Recruiter

JAC Recruitment UK

Job ID

1577660

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 10:43

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

■Sales

◆ 対応頂く業務

- ・ 独自で新規拡販活動を計画・実施・成果を出せる方
- ・ 既存顧客対応
- ・ 資料作成：プレゼンテーション資料/フライヤー作成
- ・ 書類作成：契約書作成、与信申請書作成など
- ・ 債権管理：未収金の回収

- ・ 当社海外拠点からの見積もり対応とフォローアップ、受注後のOperation Staffへの指示
- ・ 既存顧客からの見積もり対応とフォローアップ、受注後のOperation Staffへの指示
- ・ 見込顧客からの見積り対応
- ・ 購買先との交渉（価格、スペース、スケジュールなど）

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Company Description