



## PR/118429 | Japanese Speaking Logistics Sales / Inside Sales

## Job Information

**Recruiter**

JAC Recruitment UK

**Job ID**

1577660

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

United Kingdom

**Salary**

Negotiable, based on experience

**Refreshed**

February 10th, 2026 10:43

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

## ■Sales

## ◆ 対応頂く業務

- ・ 独自で新規拡販活動を計画・実施・成果を出せる方
- ・ 既存顧客対応
- ・ 資料作成：プレゼンテーション資料/フライヤー作成
- ・ 書類作成：契約書作成、与信申請書作成など
- ・ 債権管理：未収金の回収

- ・当社海外拠点からの見積もり対応とフォローアップ、受注後のOperation Staffへの指示
- ・既存顧客からの見積もり対応とフォローアップ、受注後のOperation Staffへの指示
- ・見込顧客からの見積り対応
- ・購買先との交渉（価格、スペース、スケジュールなど）

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#### Company Description