



## PR/118426 | Freight Forwarding & Logistics Sales Executive

### Job Information

**Recruiter**

JAC Recruitment UK

**Job ID**

1577657

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

United Kingdom

**Salary**

Negotiable, based on experience

**Refreshed**

May 5th, 2026 15:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Title

Sales Executive -Freight Forwarding & Logistics Industry

Salary

GBP 60,000 – GBP 80,000 + Incentives per annum

Job profile

A Japanese global freight forwarding company are looking for a Sales Executive.

JOB DESCRIPTION

Main responsibilities

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients.
- Work experience in Imports / Exports Logistics is a Must.

Language requirement

Fluent English

Qualifications

Driving license

Location

Belfast, East Midlands, Newcastle and Plymouth, UK

Visa

Eligible to work in UK without any restriction

About our client

A Japanese global freight forwarding company

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description