



PR/123576 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1577652

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

June 16th, 2026 08:25

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Manage and acquire customers in targeted industries (automotive, steel, rubber & tire, etc.)
- Provide technical pre- and post-sales support, including reading technical drawings, datasheets, and specifications.
- Conduct basic troubleshooting and root-cause analysis to support customers.
- Prepare professional reports, documentation, and presentations (Excel/Email).
- Coordinate with internal teams to ensure timely delivery and customer satisfaction.

Requirements

- Minimum 3 years experience in sales (trading/import-export) or technical role in manufacturing.
- Diploma/Bachelor's degree in Engineering or related field.
- Basic industry knowledge (automotive, steel, rubber & tire, etc.)
- Ability to read technical drawings and understand technical product documentation.
- Good communication skills in English and Bahasa Indonesia.
- Possess SIM A and willing to travel domestically/overseas.

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Company Description