



PR/096645 | Sales Manager (Semiconductor / Electronic Materials)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1577621

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 10:25

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A new headcount for Sales Manager has just been created within our client in the semiconductor/ electronic materials industry here in Singapore. This is due to the business expansion and succession planning that they have crafted for the sales department.

Key Responsibilities

- Lead business development, sales, and marketing activities for Package Substrates (BGA, Flip-Chip BGA)
- Manage Design-In and Design-Win processes, including project qualification and mass-production timelines
- Engage customers to understand technical and commercial needs and deliver tailored solutions
- Analyze product capabilities, manufacturing processes, and market trends to shape sales strategy
- Collaborate cross-functionally across teams and cultures to ensure effective execution

Required Competencies

- Excellent verbal and written communication skills in English and the language of the supporting market such as Korean Language to liaise with customers in South Korea.
- Strong customer-facing communication skills in a professional environment
- Sound judgment with effective problem-solving and analytical ability
- Ability to deliver persuasive presentations to customers and internal stakeholders
- Effective time management to balance short-term targets and long-term goals

Preferred Qualifications

- 5+ years of sales experience in semiconductor, packaging, or passive components industries
- Diploma or Bachelor's degree in Engineering, Science, Business, or related disciplines
- Proven ability to collaborate across functions and organizational levels
- Experience working with diverse cultural and international teams
- Demonstrated track record in business development and account management

Interested candidates please click **APPLY NOW**

Jennifer Maria Hardicar
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#countrysingapore

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Company Description