



## PR/096635 | Senior Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1577611

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

February 10th, 2026 10:25

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client, a regional trading & distribution company within the specialty chemicals industry, is hiring for a senior sales executive.

### Role Summary

- Drive sales growth of chemical products across Asian markets.
- Identify new business opportunities and manage key customer relationships.
- Achieve assigned sales targets with a strong hunter mindset.
- Coordinate effectively with internal and external stakeholders.

#### Key Responsibilities

- Own sales performance and develop strategies to meet quarterly and annual targets.
- Identify, pursue, and convert new business opportunities while managing existing accounts.
- Negotiate commercial terms and align sales activities with principals' strategies.
- Coordinate order fulfillment, customer support, and credit management.

#### Requirements

- Minimum 3 years of sales experience, preferably in the chemicals industry.
- Proven ability to acquire new customers and grow profitable business.
- Strong communication skills with the ability to work independently and in teams.

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

#LI-JACSG  
#countrysingapore

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#### Company Description