



PR/096635 | Senior Sales Executive

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1577611

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

March 10th, 2026 12:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a regional trading & distribution company within the specialty chemicals industry, is hiring for a senior sales executive.

Role Summary

- Drive sales growth of chemical products across Asian markets.
- Identify new business opportunities and manage key customer relationships.
- Achieve assigned sales targets with a strong hunter mindset.
- Coordinate effectively with internal and external stakeholders.

Key Responsibilities

- Own sales performance and develop strategies to meet quarterly and annual targets.
- Identify, pursue, and convert new business opportunities while managing existing accounts.
- Negotiate commercial terms and align sales activities with principals' strategies.
- Coordinate order fulfillment, customer support, and credit management.

Requirements

- Minimum 3 years of sales experience, preferably in the chemicals industry.
- Proven ability to acquire new customers and grow profitable business.
- Strong communication skills with the ability to work independently and in teams.

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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Company Description