



PR/096567 | Relationship Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1577593

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 10:25

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

We are partnering with a leading international private banking institutions with a well-established presence in Asia. Each offers a strong platform combining global capabilities with entrepreneurial flexibility, and all are seeking experienced Senior Relationship Managers to expand their UHNW client coverage in Singapore.

JOB RESPONSIBILITIES

- Manage and grow a portfolio of UHNW and HNW clients across Middle eastern markets connected to Singapore.
- Develop new client relationships and drive asset growth, targeting USD 150m+ in Net New Money over a three-year period.
- Deliver customised investment, credit, and advisory solutions tailored to sophisticated clients.
- Ensure adherence to MAS and group-level compliance and regulatory standards.
- Work closely with senior management, investment specialists, and product teams to deliver a seamless and holistic client experience.

REQUIREMENTS

- Proven success in asset gathering, revenue generation, and long-term relationship management.
- Entrepreneurial mindset with strong understanding of investment products, wealth structuring, and regional market dynamics.
- Suitable for bankers seeking a client-focused platform offering stability, flexibility, and competitive remuneration.
- Fluency in English is required; Mandarin or other Asian languages are advantageous.

We regret to inform that only shortlisted candidates will be notified.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R26159681

EA Personnel Name: WONG HOE MENG

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description