



## PR/160090 | Product Specialist

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1577553

**Industry**

Pharmaceutical

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 21st, 2026 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### COMPANY OVERVIEW

A well-established pharmaceutical company dedicated to advancing healthcare through high-quality therapeutic products is seeking a Product Specialist to deliver effective solutions and support the company's growth in an expanding market. The environment supports individuals who enjoy building strong professional relationships, analyzing market dynamics, and growing within a performance-focused setting.

#### JOB RESPONSIBILITIES

- Promote assigned drug products to doctors, pharmacists, nurses, and other healthcare professionals within the designated territory.
- Drive sales performance by executing sales strategies, developing new business opportunities, and achieving territory targets.

- Build and maintain long-term relationships with healthcare professionals and stakeholders across hospitals, clinics, and pharmacies.
- Conduct product presentations and activities aligned with industry needs.
- Monitor market conditions, competitor activities, and prescriber behavior to provide timely insights supporting strategic decisions.

## JOB REQUIREMENTS

- Possesses Bachelor's Degree / Diploma in Life Sciences, Pharmaceutical Chemistry, Healthcare or equivalent.
- Preferably with at least 2 years of experience in Pharmaceutical Sales or Healthcare Services, passionate in providing pharmaceutical solutions to healthcare sector.
- Strong communication, presentation, and interpersonal skills
- Customer-focused, results-driven, and able to work independently.
- Willing to travel for Customer Visits and Consultation.

Interested candidates are welcomed to apply online.

#LI-JACMY  
#statejohor

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>  
Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

---

Company Description