



PR/160090 | Product Specialist

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1577553

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 13:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A well-established pharmaceutical company dedicated to advancing healthcare through high-quality therapeutic products is seeking a Product Specialist to deliver effective solutions and support the company's growth in an expanding market. The environment supports individuals who enjoy building strong professional relationships, analyzing market dynamics, and growing within a performance-focused setting.

JOB RESPONSIBILITIES

- Promote assigned drug products to doctors, pharmacists, nurses, and other healthcare professionals within the designated territory.
- Drive sales performance by executing sales strategies, developing new business opportunities, and achieving territory targets.

- Build and maintain long-term relationships with healthcare professionals and stakeholders across hospitals, clinics, and pharmacies.
- Conduct product presentations and activities aligned with industry needs.
- Monitor market conditions, competitor activities, and prescriber behavior to provide timely insights supporting strategic decisions.

JOB REQUIREMENTS

- Possesses Bachelor's Degree / Diploma in Life Sciences, Pharmaceutical Chemistry, Healthcare or equivalent.
- Preferably with at least 2 years of experience in Pharmaceutical Sales or Healthcare Services, passionate in providing pharmaceutical solutions to healthcare sector.
- Strong communication, presentation, and interpersonal skills
- Customer-focused, results-driven, and able to work independently.
- Willing to travel for Customer Visits and Consultation.

Interested candidates are welcomed to apply online.

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Company Description