



## 【800～1100万円】Technical Sales

外資系自動車メーカーでの募集です。機械設計・機構設計・筐体設計・メカトロ設計...

### Job Information

#### Recruiter

JAC Recruitment Co., Ltd.

#### Hiring Company

外資系自動車メーカー

#### Job ID

1576194

#### Industry

Automobile and Parts

#### Company Type

International Company

#### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards

#### Salary

8 million yen ~ 11 million yen

#### Work Hours

09:00 ~ 17:30

#### Holidays

【有給休暇】初年度 10日 6か月目から 【休日】完全週休二日制 年末年始 祝日・夏季休暇 ※社内カレンダー有

#### Refreshed

February 5th, 2026 16:38

### General Requirements

#### Career Level

Mid Career

#### Minimum English Level

Business Level

#### Minimum Japanese Level

Native

#### Minimum Education Level

Technical/Vocational College

#### Visa Status

Permission to work in Japan required

### Job Description

#### 【求人No NJB2302197】

プラスチックファスナー製品の設計・エンジニアリング業務を担当頂きます。

#### ◆ Position Summary:

Technical Sales - ITW Automotive Japan will report to the Sales Manager and will be responsible both of design/engineering and sales activities for Plastic Fastener Products.

## ◊ Responsibilities:

- Develop strong relationship that provide insight and a landscape where ITW has a competitive advantage
- Proactively seek business opportunities by engaging customer's engineering in early development stage thereby establishing ITW as the preeminent solutions provider for plastic fasteners
- Define technical and other requirements to obtain business
- Enlighten ITW way/culture and drive customers with deep product design/manufacturing/testing knowledge
- Support the ITW innovation strategies to identify opportunities
- Demonstrates personal effectiveness and leadership that creates a culture of high performance
- Create necessary reports upon requests
- Manage program launches along with internal/external milestones
- Identify customer pain points and create ITW value

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**Required Skills**

## 【必須】

- 自動車業界でプラスチック製品の設計または5年以上のエンジニアリング経験、プラスチックファスナーの設計があれば尚可
- JOEM開発プロセスの経験
- 優れたコミュニケーション能力
- グローバルでのコミュニケーション及び業務の経験
- プラスチック製品やデザインに関する知識

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**Company Description**

ご紹介時にご案内いたします