



【972～万円】 コーポレートアフェアーズ本部 Innovation Readiness GA Associate Di...

日本イーライリリー株式会社での募集です。渉外（ロビング）のご経験のある方は...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

日本イーライリリー株式会社

Job ID

1576055

Industry

Pharmaceutical

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

9 million yen ~ Negotiable, based on experience

Work Hours

08:45 ~ 17:30

Holidays

【有給休暇】有給休暇は入社後2ヶ月目から付与されます 初年度 10日 2か月目から 【休日】完全週休二日制 夏季休暇 年末年始...

Refreshed

February 5th, 2026 16:26

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2358599】

Organization Overview:

Lilly is a global leader in the pharmaceutical industry dedicated to discovering, developing and delivering innovative medicines that address significant health challenges. In Japan we partner closely with government, industry and healthcare stakeholders to influence policy environments that enable long term patient and business success. Government Affairs stewards the external landscape and relationships that prepare health systems for Lilly's innovative pipeline and launches.

This role is the innovation readiness Asso. Director position within Government Affairs orchestrating Innovation Readiness strategies that prepare health systems for Lilly's innovative pipeline products.

Responsibilities:

The Innovation Readiness GA Asso. Director leads the development and execution of policy and advocacy strategies for product and therapeutic area specific issues. This role provides strategic direction manages high stakes stakeholder relationships and influences regulatory reimbursement and infrastructure decisions to support long term business success in close partnership with JDD MA PRA

Marketing Communications and other functions for future key products launches.

- Lead the development and implementation of cross functional innovation readiness strategies by identifying policy barriers and opportunities aligned with business needs.
- Build and maintain strategic relationships with government officials regulators payers trade associations and ecosystem partners to support policy and reimbursement objectives for Lilly's innovative products.
- Drive advocacy activities pilot initiatives and partnership programs that help enable wider adoption of innovative solutions.
- Monitor and analyze regulatory legislative and environmental developments to identify risks and propose actionable recommendations.
- Provide expertise and counsel to senior leadership framing options and guiding decisions for highly visible or risky projects with significant business impact.
- Prepare comprehensive strategic materials to support both external engagement initiatives and communications with internal senior leadership
- Support capability building within the GA team through knowledge sharing and collaboration.
- Represent Lilly in relevant working groups committees or external meetings as assigned.

*Innovation Readiness at Lilly is a strategic capability and mindset aimed at ensuring healthcare systems are prepared to integrate breakthrough treatments into real world practice quickly. It's more than a process and is a proactive approach to remove barriers before launch enabling patients to access innovation without delays.

How It Works

- Starts Early: Initiates 3 - 5 years before launch well ahead of brand activities.
- System First Approach: Prioritizes disease state and healthcare system readiness rather than product promotion.
- Cross Functional Collaboration: Engages teams across Brand Team Pricing Reimbursement Access Corporate Affairs (Government Affairs and Communications) and Japan Drug Development Medical Affairs. The Government Affairs team plays a critical role alongside these functions.

Required Skills

Basic Requirements:

- Strong understanding of legislative and regulatory processes
- Excellent communication negotiation and interpersonal skills
- High ethical standards and a strong sense of compliance and discretion
- Critical thinking and strategic skills
- Fluent in Japanese and English (written and oral) .
- Ability to travel domestically and internationally.

Additional Skills/Preferences:

- Experience working in or with government agencies or in political/policy advisory roles to elected officials
- Experience in the commercialization of pharmaceutical products with a strong understanding of regulatory pricing and market dynamics
- Advanced degree preferred (MBA PhD in related disciplines)
- Proven ability to navigate and influence high stakes policy and regulatory environments.
- Skilled in leading large scale cross functional projects under tight deadlines and high complexity.
- Strong interpersonal negotiation and communication skills with the ability to engage senior decision makers.

Company Description

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