



PR/118967 | Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1575557

**Industry**

Amusement, Entertainment

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 17th, 2026 02:00

## General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

**Hybrid Working | Bangkok (Near BTS)**

**Salary:** Up to 50,000 THB/Month

**Working Hours:** Mon–Fri, 09:00–18:00 (2 days WFH, 3 days office)

**Job Highlights:**

- Build & Grow Your Own B2B Client Portfolio
- Use Japanese Skills Daily with Direct Client Interaction
- Hybrid Work + Strong Support for Sales Success

**Job Descriptions:**

- Communicate with customers and make outbound calls to potential clients
- Follow up on leads to expand business opportunities
- Approach prospective customers, understand their needs, and propose suitable solutions

- Prepare quotations, sales forecasts, business plans, and other assigned documents
- Handle customer inquiries, questions, and complaints professionally
- Achieve divisional KPIs and contribute to overall sales goals
- Handle clients located in Bangkok and nearby areas

**Qualifications:**

- Bachelor's degree in any related field
- Good command of English is an advantage
- JLPT N2 or above
- Minimum 2 years of experience in B2B marketing
- Strong communication, negotiation, and presentation skills
- Proactive, disciplined, hardworking, and a strong team player
- Able to write emails in Japanese and communicate effectively with customers
- Knowledge of digital technology or event management is a plus

**Benefits:**

- Health insurance
- Business trip allowance
- Transportation allowance
- Mobile phone allowance
- Annual leave: 10 days/year (after 1 year)
- WFH Monday & Friday (External meetings must follow the planned schedule.)

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants.

#LI-JACTH

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Company Description