



PR/118967 | Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1575557

Industry

Amusement, Entertainment

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 17th, 2026 02:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

Hybrid Working | Bangkok (Near BTS)

Salary: Up to 50,000 THB/Month

Working Hours: Mon–Fri, 09:00–18:00 (2 days WFH, 3 days office)

Job Highlights:

- Build & Grow Your Own B2B Client Portfolio
- Use Japanese Skills Daily with Direct Client Interaction
- Hybrid Work + Strong Support for Sales Success

Job Descriptions:

- Communicate with customers and make outbound calls to potential clients
- Follow up on leads to expand business opportunities
- Approach prospective customers, understand their needs, and propose suitable solutions

- Prepare quotations, sales forecasts, business plans, and other assigned documents
- Handle customer inquiries, questions, and complaints professionally
- Achieve divisional KPIs and contribute to overall sales goals
- Handle clients located in Bangkok and nearby areas

Qualifications:

- Bachelor's degree in any related field
- Good command of English is an advantage
- JLPT N2 or above
- Minimum 2 years of experience in B2B marketing
- Strong communication, negotiation, and presentation skills
- Proactive, disciplined, hardworking, and a strong team player
- Able to write emails in Japanese and communicate effectively with customers
- Knowledge of digital technology or event management is a plus

Benefits:

- Health insurance
- Business trip allowance
- Transportation allowance
- Mobile phone allowance
- Annual leave: 10 days/year (after 1 year)
- WFH Monday & Friday (External meetings must follow the planned schedule.)

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description