



PR/118967 | Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1575557

Industry

Amusement, Entertainment

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 12:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

Hybrid Working | Bangkok (Near BTS)

Salary: Up to 50,000 THB/Month

Working Hours: Mon–Fri, 09:00–18:00 (2 days WFH, 3 days office)

Job Highlights:

- Build & Grow Your Own B2B Client Portfolio
- Use Japanese Skills Daily with Direct Client Interaction
- Hybrid Work + Strong Support for Sales Success

Job Descriptions:

- Communicate with customers and make outbound calls to potential clients
- Follow up on leads to expand business opportunities
- Approach prospective customers, understand their needs, and propose suitable solutions

- Prepare quotations, sales forecasts, business plans, and other assigned documents
- Handle customer inquiries, questions, and complaints professionally
- Achieve divisional KPIs and contribute to overall sales goals
- Handle clients located in Bangkok and nearby areas

Qualifications:

- Bachelor's degree in any related field
- Good command of English is an advantage
- JLPT N2 or above
- Minimum 2 years of experience in B2B marketing
- Strong communication, negotiation, and presentation skills
- Proactive, disciplined, hardworking, and a strong team player
- Able to write emails in Japanese and communicate effectively with customers
- Knowledge of digital technology or event management is a plus

Benefits:

- Health insurance
- Business trip allowance
- Transportation allowance
- Mobile phone allowance
- Annual leave: 10 days/year (after 1 year)
- WFH Monday & Friday (External meetings must follow the planned schedule.)

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants.

#LI-JACTH

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Company Description