



PR/118822 | Japanese Speaking Business Development

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1575532

Industry

Other

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 17th, 2026 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Japanese-Speaking Business Development

Client Industry: Consulting Firm – Group Insurance Business

Location: Bangkok

Employment Type: Full-time

Our client is a reputable consulting firm specializing in Group Insurance solutions to hire a highly skilled Japanese-Speaking Business Development professional.

If you excel in client relationship management and enjoy working with Japanese clients, this opportunity is perfect for you.

About the Role

Your main responsibility is to support the company in expanding Group Insurance consulting services to Japanese clients, particularly those in the manufacturing sector.

This role requires excellent Japanese communication skills and a strong understanding of B2B sales or business

development.

Key Responsibilities

- Build and maintain strong relationships with Japanese corporate clients
- Introduce and present Group Insurance solutions and consulting services
- Identify business opportunities and support client acquisition
- Conduct client meetings, prepare proposals, and follow up professionally
- Coordinate with internal teams, brokers, and insurance partners to deliver solutions

Candidate Qualifications

- JLPT N1 or near-native Japanese proficiency
- Experience in Business Development, HR solutions, or B2B Sales
- Background working with manufacturing clients is highly preferred
- Experience in insurance (especially Group Insurance) is a major advantage
- Strong client management, communication, and negotiation skills
- Service-minded, proactive, and able to work in a fast-paced consulting environment

What the Client Offers

- Competitive salary + performance based.
- Opportunity to work closely with Japanese executives and corporate clients
- Training in Group Insurance and employee benefits consulting
- Stable and international working environment

How to Apply

Click APPLY and attach your updated resume.
Only shortlisted candidates will be contacted.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description