



## PR/118822 | Japanese Speaking Business Development

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1575532

**Industry**

Other

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 17th, 2026 03:00

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Japanese-Speaking Business Development

Client Industry: Consulting Firm – Group Insurance Business

Location: Bangkok

Employment Type: Full-time

Our client is a reputable consulting firm specializing in Group Insurance solutions to hire a highly skilled Japanese-Speaking Business Development professional.

If you excel in client relationship management and enjoy working with Japanese clients, this opportunity is perfect for you.

#### About the Role

Your main responsibility is to support the company in expanding Group Insurance consulting services to Japanese clients, particularly those in the manufacturing sector.

This role requires excellent Japanese communication skills and a strong understanding of B2B sales or business

development.

#### Key Responsibilities

- Build and maintain strong relationships with Japanese corporate clients
- Introduce and present Group Insurance solutions and consulting services
- Identify business opportunities and support client acquisition
- Conduct client meetings, prepare proposals, and follow up professionally
- Coordinate with internal teams, brokers, and insurance partners to deliver solutions

#### Candidate Qualifications

- JLPT N1 or near-native Japanese proficiency
- Experience in Business Development, HR solutions, or B2B Sales
- Background working with manufacturing clients is highly preferred
- Experience in insurance (especially Group Insurance) is a major advantage
- Strong client management, communication, and negotiation skills
- Service-minded, proactive, and able to work in a fast-paced consulting environment

#### What the Client Offers

- Competitive salary + performance based.
- Opportunity to work closely with Japanese executives and corporate clients
- Training in Group Insurance and employee benefits consulting
- Stable and international working environment

#### How to Apply

Click APPLY and attach your updated resume.  
Only shortlisted candidates will be contacted.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

---

#### Company Description