



PR/160110 | Category Buyer

## Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1575490

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

March 17th, 2026 06:00

## General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Our client is a Malaysia-based private limited company incorporated in 1990 that operates as an importer, wholesaler, and distributor of Fast-Moving Consumer Goods (FMCG), Food & Beverages, and household products. The company also acts as a retailer, specializing in convenience stores and general grocery items.

### Job Responsibilities

- Perform data analysis and generate market category development trend insights,
- Channel category performance analysis, identifying gaps, and finding growth opportunities in conjunction with regional conditions.
- Conduct in-depth analysis of major competitors in relevant channels for the product category, including their inventory, pricing, and display, providing reference for the operating units' competitive strategies.
- Through insight analysis, supplier and operating unit practical research, output category growth feasibility reports, and submit them to the operating units for project initiation.
- Form methodologies and models to improve overall category operation capabilities.

## Job Requirements

- At least 5 years of hands-on experience in product category or purchasing in similar industries
- In-depth understanding of the convenience store industry or related retail industries, familiar with industry market dynamics and competitive landscape.
- Possess strong data analysis capabilities, able to process and analyze large amounts of market data, extracting valuable information and insights.
- Strong communication skills and a strong team spirit, capable of effectively communicating with personnel from different departments and promoting cross-departmental collaboration.
- Clear thinking, strong verbal communication skills, and strong summarizing abilities. A team player who can share, learn, and grow with team members.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description