



## PR/159438 | SALES & MARKETING SENIOR EXEC / ASST MANAGER

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1575469

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

March 31st, 2026 11:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is an established financial institution in leasing and hire purchase.

### Key Responsibilities

- Develop and maintain relationships with manufacturers and dealers to generate sales leads.
- Proactively reach out to end-users to identify their needs and obtain business opportunities.
- Conduct sales presentations to showcase leasing solutions and negotiate terms with potential clients.
- Perform credit assessments and pre-screening of potential clients to evaluate their suitability for leasing options.
- Monitor market trends, competitor activities, and customer feedback to identify new business opportunities.
- Achieve and exceed sales targets, contributing to the overall growth and success of the company.

### Job Requirements

- Bachelor's degree in a relevant field.
- Proven experience in sales, preferably in the leasing or financial services/banking industry.
- Strong understanding of leasing products and financial solutions.
- Ability to understand and analyze financial statements to perform customer credit prescreening.
- Excellent communication and interpersonal skills.
- Proficient in Microsoft Office Suite, particularly Word, Excel, and PowerPoint.
- Self-motivated with a strong drive to achieve sales goals.

#LI-JACMY

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

---

## Company Description