



PR/159438 | SALES & MARKETING SENIOR EXEC / ASST MANAGER

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1575469

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 11:46

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is an established financial institution in leasing and hire purchase.

Key Responsibilities

- Develop and maintain relationships with manufacturers and dealers to generate sales leads.
- Proactively reach out to end-users to identify their needs and obtain business opportunities.
- Conduct sales presentations to showcase leasing solutions and negotiate terms with potential clients.
- Perform credit assessments and pre-screening of potential clients to evaluate their suitability for leasing options.
- Monitor market trends, competitor activities, and customer feedback to identify new business opportunities.
- Achieve and exceed sales targets, contributing to the overall growth and success of the company.

Job Requirements

- Bachelor's degree in a relevant field.
- Proven experience in sales, preferably in the leasing or financial services/banking industry.
- Strong understanding of leasing products and financial solutions.
- Ability to understand and analyze financial statements to perform customer credit prescreening.
- Excellent communication and interpersonal skills.
- Proficient in Microsoft Office Suite, particularly Word, Excel, and PowerPoint.
- Self-motivated with a strong drive to achieve sales goals.

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Company Description