



JAC Recruitment

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JAC Recruitment USA

## PR/087167 | Sales Associate

## Job Information

## Recruiter

JAC Recruitment USA

## Job ID

1575456

## Industry

Restaurant, Food Service

## Job Type

Permanent Full-time

## Location

United States

## Salary

Negotiable, based on experience

## Refreshed

February 17th, 2026 05:00

## General Requirements

## Minimum Experience Level

Over 1 year

## Career Level

Mid Career

## Minimum English Level

Fluent

## Minimum Japanese Level

None

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## POSITION SUMMARY

A growing company in the food distribution industry is seeking a Sales Associate to manage and expand customer relationships within an assigned territory. This role combines field-based client engagement with strategic account development, offering opportunities to directly influence sales growth.

## RESPONSIBILITIES

- Visit existing and potential customers to provide product information, support, and maintain strong business relationships
- Develop and expand customer networks to maximize sales opportunities
- Execute sales plans, pricing adjustments, and promotional activities as directed by management
- Communicate customer needs and market feedback to internal teams to support product and business planning

- Collaborate with operations, logistics, and accounting teams to ensure smooth order fulfillment and receivables management
- Submit sales activity reports and participate in quarterly inventory counts
- Perform additional sales duties as assigned

#### QUALIFICATIONS

- High school diploma or GED required
- 1–2 years of sales experience (food industry experience preferred)
- Strong communication skills and the ability to work effectively with clients and internal teams
- Basic computer skills; proficiency in MS Word, Excel, PowerPoint
- Ability to manage multiple tasks, prioritize effectively, and work independently
- Valid driver's license and ability to travel to customer sites
- Positive, outgoing, and professional demeanor

SALARY USD \$45,200 – \$57,000

LOCATION Kent, WA

#### BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

#LI-JACUS #LI-US #countryUS

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#### Company Description