



PR/087348 | Technical Sales Representative (100% Remote Work) (m / f / d)

## Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1575435

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Romania

**Salary**

Negotiable, based on experience

**Refreshed**

February 17th, 2026 05:00

## General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### OVERVIEW

Our client is one of the largest plastic piping system manufacturers for electrical installation, construction, and smart manufacturing, exporting products to more than 30 countries.

### KEY REQUIREMENTS:

- Experience in sales or key account management with a technical background in Electrical, Polymer, Chemical, or Material Engineering.
- Business level in Romanian and English communication skills

### JOB RESPONSIBILITIES:

- Promote and represent the company's products to engineers, contractors, installers, and construction companies in the southern part of Romania.
- Provide technical support and hands-on training to customers before and after sales.
- Build and maintain long-term relationships with engineering offices and project consultants.
- Visit construction sites and distributors regularly to stay close to the market.
- Deliver engaging technical presentations and demonstrations.
- Identify new business opportunities and contribute to market development within assigned areas.
- Collaborate with the Commercial and Marketing teams to ensure unified communication and brand consistency.
- Monitor competitors and share insights on market trends and opportunities.
- Attend corporate events, trade fairs, and technical seminars.

**JOB REQUIREMENTS:**

- Minimum 5 years of experience in B2B sales or business development from the construction materials, polymer, or electronics business.
- Obtaining a technical education degree in Electrical, Electronic, Mechanical or Civil Engineering is preferred.
- Good understanding of the construction sector and installation systems.
- Valid driving license – Type B with willingness to travel.

**BENEFITS:**

- 100% Remote work
- 25 days of annual leave
- A company car
- Laptop and mobile phone will be provided
- Training abroad

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**Company Description**