



## PR/096596 | Relationship Manager -SEA

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1575412

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

March 31st, 2026 10:01

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Native

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### COMPANY OVERVIEW

We are partnering with several leading international and boutique private banking institutions with a well-established presence in Asia. Each offers a strong platform combining global capabilities with entrepreneurial flexibility, and all are seeking experienced Senior Relationship Managers to expand their UHNW client coverage in Singapore and the wider Asia-Pacific region.

#### JOB RESPONSIBILITIES

- Manage and grow a portfolio of UHNW and HNW clients across Southeast Asia, Greater China, and global expatriate markets connected to Singapore.
- Develop new client relationships and drive asset growth, targeting USD 150m+ in Net New Money over a three-year period.
- Deliver customised investment, credit, and advisory solutions tailored to sophisticated clients.

- Ensure adherence to MAS and group-level compliance and regulatory standards.
- Work closely with senior management, investment specialists, and product teams to deliver a seamless and holistic client experience.

#### REQUIREMENTS

- Proven success in asset gathering, revenue generation, and long-term relationship management.
- Entrepreneurial mindset with strong understanding of investment products, wealth structuring, and regional market dynamics.
- Suitable for bankers seeking a client-focused platform offering stability, flexibility, and competitive remuneration.
- Fluency in English is required; Mandarin or other Asian languages are advantageous.

We regret to inform that only shortlisted candidates will be notified.  
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R26159681  
EA Personnel Name: WONG HOE MENG

#LI-JACSG

#countrysingapore

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#### Company Description