



PR/096578 | SAP B1 Manager (Presales)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1575404

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 9th, 2026 08:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a leading ICT and digital solutions integrator in Southeast Asia. The organization serves over a thousand clients across multiple industries and operates in several ASEAN countries.

They are looking for a SAP B1 Manager to lead pre-sales, project delivery, and a team of consultants to grow the SAP Business One business. This role requires strong SAP B1 expertise, customer engagement skills, and proven leadership.

JOB RESPONSIBILITIES

Pre-Sales

- Conduct requirement discovery and design SAP B1-based solutions.
- Deliver demos, presentations, and PoCs.
- Support RFI/RFP responses, proposals, and quotations.

- Work with sales on scoping, costing, and timelines.
- Build and manage customer and partner relationships; grow opportunities.

Project Management

- Lead full lifecycle SAP B1 implementation projects.
- Develop project plans, schedules, and risk assessments.
- Facilitate workshops, blueprinting, testing, UAT, and cutover.
- Ensure delivery meets scope, budget, and quality.
- Provide post-go-live support and oversee smooth transition to support teams.

Team Leadership

- Lead and mentor functional and technical consultants.
- Oversee workload, delivery standards, and performance management.
- Drive knowledge sharing and training.
- Support recruitment and maintain accurate customer/prospect records.
- Ensure compliance with internal SOPs and governance.

JOB REQUIREMENTS

- Bachelor's degree in IT, Business, Accounting, or related fields.
- Pre-sales experience is mandatory. SAP B1 certification preferred; PMP/Scrum Master is a plus.
- 5–8 years SAP B1 implementation experience; PM/Team Lead preferred.
- Strong hands-on SAP Business One expertise (functional or techno-functional).
- Knowledge of key SAP B1 modules (Finance, Logistics, Sales, Purchasing, Production).
- Experience with add-ons, integration, SQL/HANA is an advantage.
- Proven ERP project management and customer-facing leadership.

Working Location: Singapore

Syahirah Binte Ahmad Ja'afar (R22105331)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description