



PR/096548 | Sales Executive (Outdoor Sales)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1575398

Industry

Retail

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 10:42

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a Singapore-based lighting solutions provider specialising in the supply of indoor and outdoor lighting products for residential, commercial, and project-based applications.

Job Responsibilities

- Proactively identify and pursue new sales leads through various prospecting methods
- Engage with potential customers, understand their needs, and provide tailored solutions
- Negotiate contracts and close sales deals while ensuring a positive customer experience
- Maintain detailed records of sales activities and pipeline in the company's CRM system
- Continuously seek to expand your product knowledge and sales skills

Job Requirement

- Minimum 1 year of sales experience, preferably in Lighting Sales
- Proven track record of meeting or exceeding sales targets

- Excellent negotiation and closing skills
- Ability to work autonomously and as part of a team
- Adaptable and driven to succeed in a fast-paced, dynamic environment

Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

JAC Recruitment Pte. Ltd.

EA License No: 90C3026

EA Personnel Name: Ching Ning Xin

Registration No: R22108651

#LI-JACSG

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Company Description