



## PR/096548 | Sales Executive (Outdoor Sales)

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1575398

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

February 3rd, 2026 10:42

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Native

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

Our client is a Singapore-based lighting solutions provider specialising in the supply of indoor and outdoor lighting products for residential, commercial, and project-based applications.

**Job Responsibilities**

- Proactively identify and pursue new sales leads through various prospecting methods
- Engage with potential customers, understand their needs, and provide tailored solutions
- Negotiate contracts and close sales deals while ensuring a positive customer experience
- Maintain detailed records of sales activities and pipeline in the company's CRM system
- Continuously seek to expand your product knowledge and sales skills

**Job Requirement**

- Minimum 1 year of sales experience, preferably in Lighting Sales
- Proven track record of meeting or exceeding sales targets

- Excellent negotiation and closing skills
- Ability to work autonomously and as part of a team
- Adaptable and driven to succeed in a fast-paced, dynamic environment

Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

JAC Recruitment Pte. Ltd.

EA License No: 90C3026  
EA Personnel Name: Ching Ning Xin  
Registration No: R22108651

#LI-JACSG

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>  
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

---

Company Description