



PR/123489 | Sales Manager (Retail)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1574808

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 04:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description

- Lead and manage a sales team to achieve monthly targets.
- Develop and implement effective sales strategies to promote company products.
- Prepare and analyze sales reports to monitor performance and identify growth opportunities.
- Collaborate with management and report directly to international management.
- Travel frequently for business trips outside the city to expand market reach.
- Solve operational and strategic challenges to ensure smooth sales execution.

Job Requirements

- Min. 3 years of experience as a Sales Manager in Retail, Electronics, or Musical Instrument industries.
- Strong communication and interpersonal skills.
- Strong in team or subordinates' management.
- Creative thinker with the ability to generate ideas and strategies.
- Highly target-oriented and results-driven.
- Strong analytical and problem-solving skills.
- Able to communicate in English.

#LI-JACID

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

Company Description