



PR/123489 | Sales Manager (Retail)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1574808

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

April 21st, 2026 15:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

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- Lead and manage a sales team to achieve monthly targets.
- Develop and implement effective sales strategies to promote company products.
- Prepare and analyze sales reports to monitor performance and identify growth opportunities.
- Collaborate with management and report directly to international management.
- Travel frequently for business trips outside the city to expand market reach.
- Solve operational and strategic challenges to ensure smooth sales execution.

Job Requirements

- Min. 3 years of experience as a Sales Manager in Retail, Electronics, or Musical Instrument industries.
- Strong communication and interpersonal skills.
- Strong in team or subordinates' management.
- Creative thinker with the ability to generate ideas and strategies.
- Highly target-oriented and results-driven.
- Strong analytical and problem-solving skills.
- Able to communicate in English.

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Company Description