



PR/095526 | B2B Sales Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1574791

Industry

Retail

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 10:52

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

We are looking for a B2B Uniform Sales Manager responsible for developing corporate clients especially in Finance, High-end services industry. Role based in Ho Chi Minh.

Job Responsibilities

- Identify and develop new B2B clients; maintain strong relationships with existing customers.
- Prepare quotations, proposals, and tender documents.
- Manage contract drafting, execution, and issue resolution.
- Coordinate with Production/ Technical teams to ensure product quality and timely delivery.
- Monitor competitors, propose improvement initiatives, and provide monthly reports to management.
- Perform additional tasks assigned by CEO.

Job Requirements

- Having from 2 years of experience in apparel, uniforms, or fashion sales.
- Having Bachelor's degree in Fashion, Apparel, Business, or related fields.
- Having strong communication, negotiation, and client- handling skills.
- Willing to travel and work under pressure.

#LI-JACVN

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Company Description