



JAC Recruitment

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JAC Recruitment Vietnam

## PR/095526 | B2B Sales Manager

## Job Information

## Recruiter

[JAC Recruitment Vietnam Co., Ltd](#)

## Job ID

1574791

## Industry

Retail

## Job Type

Permanent Full-time

## Location

Vietnam

## Salary

Negotiable, based on experience

## Refreshed

January 27th, 2026 10:52

## General Requirements

## Minimum Experience Level

Over 3 years

## Career Level

Mid Career

## Minimum English Level

Basic

## Minimum Japanese Level

None

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## Company and Job Overview

We are looking for a B2B Uniform Sales Manager responsible for developing corporate clients especially in Finance, High-end services industry. Role based in Ho Chi Minh.

## Job Responsibilities

- Identify and develop new B2B clients; maintain strong relationships with existing customers.
- Prepare quotations, proposals, and tender documents.
- Manage contract drafting, execution, and issue resolution.
- Coordinate with Production/ Technical teams to ensure product quality and timely delivery.
- Monitor competitors, propose improvement initiatives, and provide monthly reports to management.
- Perform additional tasks assigned by CEO.

**Job Requirements**

- Having from 2 years of experience in apparel, uniforms, or fashion sales.
- Having Bachelor's degree in Fashion, Apparel, Business, or related fields.
- Having strong communication, negotiation, and client- handling skills.
- Willing to travel and work under pressure.

#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**