



PR/095525 | Sales Executive (Food Ingredients)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1574790

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 08:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a Japanese food trading company

JOB RESPONSIBILITIES

- Keeping and expanding existing business in the Food ingredients field
- Developing new business
- Coordinate with Customer Service Department to meet customer's demands
- Manage complex negotiations with senior-level executives
- Build and maintain long-term relationships with customers
- Other tasks as required by the manager
- Controlling stock

JOB REQUIREMENTS

- Bachelor's degree with Food technology or food industry background
- Over 3 years of sales experience in the field of food ingredients or over 5 years working experience in food industry
- Foreign Language: **Japanese or English: Advanced**
- Able to work under pressure

- Problem-solving skills & Teamwork spirit

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Company Description