



PR/095524 | Sales Staff (Food)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1574789

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 10:52

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a Japanese food trading company

JOB RESPONSIBILITIES

- Actively search for and offer products to potential customers (primarily wholesalers, restaurants, and retail chains)
- Visit factories, warehouses, and customer offices/business locations to expand business operations and increase revenue
- Manage orders, contracts, pricing, quantities, and track delivery processes in accordance with internal regulations
- Business trip if required
- Perform business tasks to achieve targets and revenue goals

JOB REQUIREMENTS

- Bachelor's degree
- Sales experience: Minimum 5 years of experience selling similar food products (both fresh and processed seafood products, such as salmon, eel, salmon roe, etc.)
- Foreign Language: **Japanese or English: Advanced**
- Dynamic and proactive personality, ready to approach new customers

- Excellent, professional, and tactful communication skills
- Bold and confident in initiating business with potential customers
- Experience working with supermarket chains such as Big C, Lotte, Kingfood in the food sector, preferably meat and fish or restaurant chains in Ho Chi Minh City or Hanoi

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Company Description