



PR/096536 | Technical Sales Specialist

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1574772

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 10:49

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Technical Sales Specialist

Location: Singapore

About Us:

Our client is a leader in advanced analytical and measuring instruments, and their innovative solutions are pivotal for customers in diverse sectors across Singapore. They are expanding their sales team and seeking a Technical Sales Specialist to drive market presence.

Key Responsibilities:

- Drive new business development and increase sales volumes with existing and potential customers.
- Conduct engaging sales activities, including cold-calling, meetings, and presentations.
- Perform product demonstrations and showcase equipment capabilities to clients.
- Provide expert technical advice and support, guiding customers through product selection and quality assurance.

- Determine customer needs, recommend optimal specifications and solutions, and manage pricing.
- Collaborate closely with internal teams for pricing, scheduling, and technical requirements.

Qualifications:

- Degree in Life Sciences, Chemistry, Chemical Engineering, or a related technical discipline.
- At least 2 years of successful experience in sales, ideally within the Singapore market. Experience managing customers in academia, government, or chemical industries is a plus.
- Strong communication, presentation, and negotiation skills, with the ability to effectively interact with laboratory managers, professors, PhD level scientists, and technicians.
- Familiarity with CRM systems will be an advantage.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description