



PR/096536 | Technical Sales Specialist

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1574772

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 10:49

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Technical Sales Specialist

Location: Singapore

About Us:

Our client is a leader in advanced analytical and measuring instruments, and their innovative solutions are pivotal for customers in diverse sectors across Singapore. They are expanding their sales team and seeking a Technical Sales Specialist to drive market presence.

Key Responsibilities:

- Drive new business development and increase sales volumes with existing and potential customers.
- Conduct engaging sales activities, including cold-calling, meetings, and presentations.
- Perform product demonstrations and showcase equipment capabilities to clients.
- Provide expert technical advice and support, guiding customers through product selection and quality assurance.

- Determine customer needs, recommend optimal specifications and solutions, and manage pricing.
- Collaborate closely with internal teams for pricing, scheduling, and technical requirements.

Qualifications:

- Degree in Life Sciences, Chemistry, Chemical Engineering, or a related technical discipline.
- At least 2 years of successful experience in sales, ideally within the Singapore market. Experience managing customers in academia, government, or chemical industries is a plus.
- Strong communication, presentation, and negotiation skills, with the ability to effectively interact with laboratory managers, professors, PhD level scientists, and technicians.
- Familiarity with CRM systems will be an advantage.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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Company Description