



PR/118904 | JS SALES

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1574739

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 10:47

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales (Japanese Speaking)

Salary: 30,000 – 50,000THB

Location: BTS Bangna

Industry: A leading international group specialized in Trading (Chemicals, Plastic Resin) for the automotive sector.

Key Responsibilities of the position:

- Maintain and grow relationships with existing clients while identifying and developing new business opportunities.
- Travel to industrial hubs (Pathum Thani, Ayutthaya, Chonburi, Rayong)
- Manage estimations, issue quotations, oversee inventory levels, and lead quarterly price negotiations

- Handle export-related tasks for markets including Indonesia and China.
- Report directly to the Japanese Managing Director.

Qualifications

- Bachelor's Degree in any related field.
- Japanese: JLPT N3 or above (required for internal communication with Japanese management).
- Minimum 3 years of B2B sales experience.
- Background in the Trading industry is essential.
- Experience with Chemicals/Plastic Resins or the Automotive industry is highly preferred.
- Must be able to travel to upcountry industrial zones

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description