



## PR/118889 | Sales Engineer (Japanese Speaking)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1574728

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 10th, 2026 10:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

We are a substation equipment manufacturer with the headquarter in Kyoto. As a company that manufactures power capacitors and panel gas circuit breakers mainly in Thailand.

We are currently growing our clientele outside of Thailand, including in Japan, North America, Europe, Asia, and the rest of the world. To better serve our customers, we'll keep improving the manufacturing technology we've developed in each of our businesses.

**Job Title:** Sales Engineer (Japanese Speaking)

**Business Type:** Manufacturing

**Location:** Navanakorn, Pathumthani

**Job Type:** Full-Time, Monday-Friday 08:00-17:30 hrs.

**Responsibilities:**

- Prepare quotations for parts and plan maintenance schedules.
- Control the delivery time of parts from Japan.
- Exchange information domestically and internationally within the ASEAN region and coordinate between engineering teams and relevant departments.
- Present parts and machinery maintenance solutions to customers.
- Prepare quotations and related sales documents.
- Prepare sales reports and progress reports for supervisors.
- Attend meetings with customers and provide technical consultation.

**Qualifications:**

- Bachelor's degree in Mechanical Engineering, Electrical Engineering, Business Administration, Management, or other related fields.
- At least 2 years of experience in sales or related field.
- Proficient in Japanese (N.2 level or higher).
- Excellent spoken, written, and reading English skills.
- Highly responsible.
- Able to work under pressure.
- Ability to explain technical specifications effectively.
- Good interpersonal skills.

**Benefits:**

- Company shuttle service : from Laksi, Donmueng BKK, Ayutthaya main road
- Uniform provided
- Free lunch
- Group insurance
- Medical allowance
- Annual bonus (based on company performance)
- Annual salary adjustment
- Company trips & parties
- Living allowance 1,000 THB/Month
- Birthday allowance 550 THB
- Provident fund (company provide 4% as maximum)
- Other benefits
- Company car for client's visitation / if personal car, able to claim the gasoline fees.

**How to Apply:** If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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### Company Description