



海外販売 市場情報管理部/FUSO Technical Field Service and Warranty Afte...

三菱ふそうトラック・バス株式会社での募集です。 営業推進・企画のご経験のある方...

## Job Information

### Recruiter

JAC Recruitment Co., Ltd.

### Hiring Company

三菱ふそうトラック・バス株式会社

### Job ID

1574238

### Industry

Automobile and Parts

### Company Type

International Company

### Job Type

Permanent Full-time

### Location

Kanagawa Prefecture

### Salary

5 million yen ~ 9 million yen

### Work Hours

08:00 ~ 17:00

### Holidays

【有給休暇】有給休暇は入社時から付与されます 入社7ヶ月目には最低10日以上 【休日】完全週休二日制 1月～6月入社の場合は1...

### Refreshed

February 5th, 2026 11:01

## General Requirements

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Native

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

【求人No NJB2343222】

【仕事内容／Job Description】

### 1. Roles and Responsibilities:

Project Representation Stakeholder Engagement

Act as the primary After Sales representative in cross functional vehicle launch projects involving R D Finance Procurement

Supply Chain and other departments.

Collaborate closely with the project main team to ensure After Sales requirements are integrated throughout the product development lifecycle.  
Serve as the communication bridge between After Sales and other departments to align on launch timelines deliverables and readiness.

## 2. After Sales Readiness Planning

Lead the planning and execution of After Sales readiness activities for new vehicle launches including serviceability parts availability and technical documentation.  
Ensure timely development and release of service tools repair procedures and diagnostic systems.  
Coordinate with Parts Planning and Logistics teams to secure initial parts supply and distribution strategies for launch markets.

## 3. Market Coordination

Work with country level After Sales teams to assess local readiness and support market specific launch requirements.  
Facilitate knowledge transfer and training for service network and technical staff in launch countries.  
Monitor and support early market feedback loops to address post launch service issues.

## 4. Risk Management Issue Resolution

Identify potential After Sales risks during product development and proactively drive mitigation strategies.  
Lead issue resolution processes related to serviceability parts and technical support during pre launch and early post launch phases.

## 5. Documentation Reporting

Maintain comprehensive project documentation including readiness checklists milestone tracking and launch status reports.  
Provide regular updates to senior management and stakeholders on After Sales launch progress and escalations.

## 6. Continuous Improvement

Contribute to the development and refinement of After Sales launch processes and best practices.  
Analyze post launch performance and lessons learned to improve future vehicle launch readiness.

### 【部署の紹介／Department Introduction】

#### [Introduction/Description of the Department]

The After Sales Engineering Department ensures market readiness for service and parts during new vehicle introductions.  
Our team represents After Sales in cross functional product development projects and leads readiness planning across four key areas:

Parts Engineering ・ Ensures availability and serviceability of spare parts.  
Service Engineering ・ Develops repair procedures.  
Launch Management ・ Drives After Sales readiness across global markets.  
Vehicle Documentation ・ Creates technical manuals and service content.  
We work to deliver a seamless customer experience from day one of launch.

#### [Organization]

The team currently consists of experienced engineers and documentation specialists who work in coordination with internal departments and external partners.

This position will work closely with:

New Projects central team  
Different stake holders in R D Procurement Finance Supply Chain etc.  
Daimler India Shared Services team  
Project teams within Customer Services for alignment on timelines and deliverables

## Required Skills

### ■ Job Experience Knowledge

#### Education Experience

Bachelor's degree in Engineering Business Automotive Technology or related field (Master's degree preferred) .  
5+ years of experience in After Sales Product Launch Project Management or Automotive Engineering.  
Proven experience working in cross functional teams and managing complex projects.

#### Technical Functional Skills

Strong understanding of vehicle serviceability parts planning and technical documentation.  
Familiarity with product development processes and vehicle lifecycle management.  
Knowledge of service engineering tools diagnostic systems and repair procedures.  
Experience with project management tools and methodologies (e.g. MS Project JIRA Agile Stage Gate) .

#### Project Stakeholder Management

Ability to lead After Sales readiness activities across multiple markets and functions.  
Strong coordination and communication skills to work with R D Procurement Supply Chain and Finance teams.  
Skilled in risk identification issue resolution and milestone tracking.

#### Communication Collaboration

Excellent verbal and written communication skills in English (Japanese language skills are a plus) .  
Ability to present complex technical topics to non technical stakeholders.  
Experience working in multicultural and cross regional environments.

#### Personal Attributes

Strong ownership mindset and proactive problem solving approach.  
Detail oriented with a focus on quality and customer satisfaction.  
Adaptable collaborative and able to thrive in a fast paced dynamic environment.

### ■ Language Level

Japanese: Conversational  
English: Business

※ご応募の際は英文レジュメをご用意ください※

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### Company Description

- トラック・バスの開発、製造、販売、輸出入