



## Product Manager (Specialist) (Automotive BU)

TE Connectivity Japan合同会社での募集です。事業企画・事...

### Job Information

#### Recruiter

JAC Recruitment Co., Ltd.

#### Hiring Company

TE Connectivity Japan合同会社

#### Job ID

1573803

#### Industry

Electronics, Semiconductor

#### Company Type

International Company

#### Job Type

Permanent Full-time

#### Location

Kanagawa Prefecture

#### Salary

7 million yen ~ 10 million yen

#### Work Hours

08:30 ~ 17:00

#### Holidays

【有給休暇】有給休暇は入社時から付与されます 入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土日 祝日 夏季休暇 ...

#### Refreshed

January 22nd, 2026 15:14

### General Requirements

#### Career Level

Mid Career

#### Minimum English Level

Fluent

#### Minimum Japanese Level

Native

#### Minimum Education Level

Technical/Vocational College

#### Visa Status

Permission to work in Japan required

### Job Description

[求人No NJB2301762]

#### ■Job Overview:

TE Connectivity is a global company (stock: TEL) which serves multiple industry segments. Automotive BU is the biggest business unit within the company with annual revenue over 7 Billion USD across the 3 regions in EMEA Americas and Asia Pacific.

We're hiring a Product Management Manager for Auto Asia Pacific team reporting to Director PM Asia Pacific. This role will

closely work with product management team in China Japan ASEAN and Korea as well as other key function team such as sales engineering operation.

#### RESPONSIBILITIES:

1. Product Innovation Drive product development evolution to build / maintain market leadership with:  
 Proactive market trend analysis architecture research close customer communication to define target product  
 Prioritization with cross function alignment Lead to get resource needed  
 Competitor benchmark to understand product strength for GTM also improvement points for new product development

2. Project execution Platform product development and GTM execution:

Coordinate internal team and resource to drive project launch and execution from front end GTM to back end operation to drive product success  
 Closely work with sales and engineering to identify target customers and set go to market strategy and support SPEC in TE product.  
 Lead the price strategy with sales team.

3. Margin Improvement Manage product margin to achieve target level / keep at healthy level:

Drive product cost reduction through close collaboration with operation / procurement / engineering team  
 Control Price erosion / price increase with sales pricing team  
 Manage other related items such as product mix Mfg source optimization

4. Other supporting task Support AP PM team for other tasks such as:

KPI target setting progress track  
 Regional / Global best practice sharing  
 Cross country project coordination

#### Required Skills

【Qualification】

1. 3+ years of product management or sales engineering experience
2. 3+ years Automotive industry experience needed
3. Strong communication skills needed with cross function team
4. Pro active and fast speed of learning skill
5. Presentation/excel/data analysis skill needed
6. Fluent English and Japanese other language such as Chinese would be good plus

#### Company Description

コネクタ、コネクタ、スイッチ、アンテナ、センサ、各種プログラミングシステム、インターフェースユニット機器、ケーブル・アセンブリ、および、それに伴うマシンなどの製造・販売。リレー、コンタクタ、トランスフォーマ、ノイズフィルタの販売。電気電子部品製造および販売