



【1900～3500万円】Director Consult Partner / Consult Partner

世界最大のITインフラサービスプロバイダーでの募集です。アカウントエグゼクテ...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

世界最大のITインフラサービスプロバイダー

Job ID

1573244

Industry

System Integration

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

19 million yen ~ 35 million yen

Work Hours

09:00 ~ 18:00

Holidays

【有給休暇】入社初月に3日付与 入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土日 祝日 GW 夏季休暇 年末年始...

Refreshed

January 22nd, 2026 15:06

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2281825】

As a Consult Partner you will have a pivotal role in driving profitable growth leveraging our comprehensive capabilities to build strong client relationships and leading your team to success. This role demands a strong presence industry expertise and the ability to cultivate relationships with CXO level clients. Your leadership will be critical in fostering talent development and innovation within the organization.

This role will also be leading the overall client engagement and delivering high quality client work alongside senior client stakeholders. Working in a transaction environment which may be pre or post deal planning post deal implementation and ultimately supporting execution. Partners will be focused on financial impact utilization and contribution client impact and leadership.

Required Skills

- Extensive experience in client engagement and relationship management at the CXO level
- Demonstrable ability to build and commercialize relationships with senior executives
- Proven track record of leading and executing complex projects with multi disciplinary teams in a consulting corporate or public sector environment
- Effective financial acumen with experience in driving revenue growth and managing margins
- Experience of managing or supporting high value business development activities with senior stakeholders
- Deep understanding of industry trends and technology
- Sound personal brand and presence in the industry
- Demonstrated ability to innovate and drive change

Company Description

ご紹介時にご案内いたします