



## Brokerage Sales of luxury properties

### Job Information

**Recruiter**

[Hi-Tech Japan K.K.](#)

**Hiring Company**

PropTech company

**Job ID**

1573238

**Industry**

Real Estate Brokerage, Management

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

4 million yen ~ 6 million yen

**Salary Commission**

Commission paid on top of indicated salary.

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

- **Overview:** A new brokerage function focused on high-end property transactions has been launched to support business growth. Early-stage members are sought to help build and shape the operation from the ground up.
- **Key Responsibilities:** Engaging with high-net-worth clients to understand asset needs, proposing premium properties in prime locations, managing negotiations and closings, conducting property viewings, and coordinating with external partners.
- **Sales Approach:** Client acquisition may come through internal channels, referrals, independent outreach, or personal networks. There is no fixed sales model, allowing flexibility to operate in a style that best suits individual strengths.

## Required Skills

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- Those who have a real estate transaction qualification
- Experience in real estate sales brokerage or real estate purchase/sales (estimated 2 years or more)

### Welcome skills

- More than 3 years of experience in real estate brokerage sales
- Knowledge of finance and asset management
- Experience in sales/customer service to wealthy people
- Those who have a high track record as a salesperson

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## Company Description