



Real Estate Sales (BtoB)

Job Information

Recruiter

[Hi-Tech Japan K.K.](#)

Hiring Company

Proptech company

Job ID

1573235

Industry

Other (Real Estate, Construction)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 12 million yen

Salary Commission

Commission paid on top of indicated salary.

Refreshed

April 17th, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- Acquisition and disposition of income-generating real estate assets, including mid- to large-scale transactions
- Providing end-to-end real estate solutions, from value enhancement planning and execution to exit strategy design
- Ongoing analysis of market trends to identify attractive locations, asset classes, and pricing conditions
- Potential involvement in fund-related structures or development projects, depending on skills and career aspirations

Required Skills

- **Required:** Experience in the real estate sector, either in sales or asset/operations management
- **Preferred:** Relevant professional or transactional certification
- **Profile:** Strong motivation to achieve goals and grow, a proven ability to deliver results independently, willingness to take on new challenges, collaborative working style, ability to build trusted client relationships, and adaptability in changing situations

Company Description