



## Real Estate Sales (BtoB)

### Job Information

**Recruiter**

[Hi-Tech Japan K.K.](#)

**Hiring Company**

PropTech company

**Job ID**

1573235

**Industry**

Other (Real Estate, Construction)

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

5 million yen ~ 12 million yen

**Salary Commission**

Commission paid on top of indicated salary.

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

- Acquisition and disposition of income-generating real estate assets, including mid- to large-scale transactions
- Providing end-to-end real estate solutions, from value enhancement planning and execution to exit strategy design
- Ongoing analysis of market trends to identify attractive locations, asset classes, and pricing conditions
- Potential involvement in fund-related structures or development projects, depending on skills and career aspirations

### Required Skills

- **Required:** Experience in the real estate sector, either in sales or asset/operations management
- **Preferred:** Relevant professional or transactional certification
- **Profile:** Strong motivation to achieve goals and grow, a proven ability to deliver results independently, willingness to take on new challenges, collaborative working style, ability to build trusted client relationships, and adaptability in changing situations

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## Company Description