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JAC Recruitment Indonesia

PR/123499 | Sales Executive

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1572942

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- **Develop and execute sales strategies** to achieve revenue and growth targets.
- **Identify and pursue new business opportunities** within the printing and packaging industry.
- **Manage and grow existing client accounts** by building strong, long-term relationships.
- **Conduct product presentations and demonstrations** to showcase Domino's printing solutions.
- **Negotiate contracts and close deals** in line with company policies and profitability goals.
- **Collaborate with technical and service teams** to ensure seamless customer support and satisfaction.

Requirements:

- **Bachelor's degree** in Business, Marketing, Engineering, or a related field.
- **Minimum 5 years of proven sales experience** in the printing, packaging, or industrial machinery industry.
- **Strong knowledge of industrial printing solutions** and related technologies.
- **Excellent communication and negotiation skills** with the ability to influence decision-makers.
- **Proven track record of meeting or exceeding sales targets**.
- **Ability to work independently** while also collaborating effectively within a team.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description