



PR/123499 | Sales Executive

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1572942

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

March 3rd, 2026 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- **Develop and execute sales strategies** to achieve revenue and growth targets.
- **Identify and pursue new business opportunities** within the printing and packaging industry.
- **Manage and grow existing client accounts** by building strong, long-term relationships.
- **Conduct product presentations and demonstrations** to showcase Domino's printing solutions.
- **Negotiate contracts and close deals** in line with company policies and profitability goals.
- **Collaborate with technical and service teams** to ensure seamless customer support and satisfaction.

Requirements:

- **Bachelor's degree** in Business, Marketing, Engineering, or a related field.
- **Minimum 5 years of proven sales experience** in the printing, packaging, or industrial machinery industry.
- **Strong knowledge of industrial printing solutions** and related technologies.
- **Excellent communication and negotiation skills** with the ability to influence decision-makers.
- **Proven track record of meeting or exceeding sales targets** .
- **Ability to work independently** while also collaborating effectively within a team.

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Company Description