



PR/123499 | Sales Executive

#### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1572942

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

February 3rd, 2026 03:00

#### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

#### Job Description

Responsibilities:

- **Develop and execute sales strategies** to achieve revenue and growth targets.
- **Identify and pursue new business opportunities** within the printing and packaging industry.
- **Manage and grow existing client accounts** by building strong, long-term relationships.
- **Conduct product presentations and demonstrations** to showcase Domino's printing solutions.
- **Negotiate contracts and close deals** in line with company policies and profitability goals.
- **Collaborate with technical and service teams** to ensure seamless customer support and satisfaction.

Requirements:

- **Bachelor's degree** in Business, Marketing, Engineering, or a related field.
- **Minimum 5 years of proven sales experience** in the printing, packaging, or industrial machinery industry.
- **Strong knowledge of industrial printing solutions** and related technologies.
- **Excellent communication and negotiation skills** with the ability to influence decision-makers.
- **Proven track record of meeting or exceeding sales targets**.
- **Ability to work independently** while also collaborating effectively within a team.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description