



PR/096502 | Insurance Consulting Manager (Sales and Digital Transformation)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1572927

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

March 17th, 2026 12:01

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Insurance Consulting Manager – (Sales and Digital Transformation)

My client, a Global Consulting firm, is seeking an experienced Consulting Manager to drive business development, lead transformation projects, and strengthen our presence within the insurance industry. This role blends consulting delivery, market development, and team leadership—ideal for someone who thrives in a fast-paced, client-facing environment and is passionate about helping insurers innovate and grow.

Key Responsibilities

- Develop and pursue new business opportunities in the insurance sector to expand market presence.
- Generate leads, manage proposals, and drive end-to-end business development activities.
- Lead and deliver business and IT consulting projects within the insurance industry, ensuring high-quality execution and strong client satisfaction.
- Build and enhance market research methodologies, assets, and capabilities to support strategic insights and project delivery.
- Manage and mentor a team of consultants to ensure effective project performance and talent development.
- Travel internationally as needed to support client engagements and project delivery.

Ideal Profile

- Bachelor's degree in any discipline with 7 years of professional experience; minimum 3 years in a consulting firm.
- Experience in top-tier or professional consulting environments is highly preferred.

- Strong expertise in managing full lifecycle consulting projects within the insurance industry.
- Well-established network and connections within the insurance sector.
- Deep understanding of insurance business models, markets, and key transformation areas—including market entry, business case development, and operational or digital transformation.
- Experience in digital or business transformation, technology implementation, growth strategy, or IT strategy is an advantage.
- Strong consulting toolkit: structured documentation, polished presentation skills, critical and logical thinking, and strong stakeholder management.
- Proven track record of successful project delivery in insurance consulting.
- Confident in presenting, negotiating, and influencing senior stakeholders.
- Self-driven, analytical, and capable of managing multiple priorities independently with an ownership mindset.

Raymond Ler (R1876114)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description