



PR/096112 | Account Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1572912

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 23rd, 2026 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client in the IT Industry is seeking an account manager. This role will develop & maintain a strong sales pipeline to meet or exceed monthly, quarterly, and annual sales targets.

Key Responsibilities

- Generating sales leads, nurturing customer relationships, and driving revenue growth
- Prospect and identify potential clients through various means such as cold calling, networking, and industry research
- Understand customer needs, provide customized solutions, and effectively communicate the company's value proposition
- Prepare accurate and competitive price quotations and proposals for clients.
- Provide regular sales reports and forecasts to the sales manager.

Key requirements

- At least 3 years of experience in sales within IT or related field
- Minimum Diploma or Degree in any discipline
- Class 3 Driving License and possess own vehicle preferred
- Good communication and presentation skills with good command of English

Interested applicant, please click APPLY NOW

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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Company Description