



PR/095506 | Sales Executive

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1572903

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

February 17th, 2026 11:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are seeking a **Sales Executive** who will be responsible for developing business with clients in the construction and industrial machinery sector.

Key Responsibilities:

- Develop and manage relationships with clients (construction equipment dealers, industrial machinery companies, etc.).
- Identify business opportunities and promote the company's maintenance services.
- Support communication between Vietnam and Japan teams when required (basic Japanese communication).
- Coordinate with internal technical teams to ensure smooth service delivery.
- Provide market insights and contribute to expanding local operations.
- Attend occasional weekend tasks if required (not frequent).

Requirements:

- Having around 5 years of professional working experience.
- Ability to communicate in Japanese (N2–N3 level) for internal discussions.
- Strong communication and relationship-building skills.
- Flexibility and willingness to take on new, unfamiliar tasks.
- Proactive, independent, and able to work in a developing organization.

Nice to have:

- Experience in construction machinery, industrial equipment, or related sectors (not mandatory).
- Experience working with Japanese companies or teams.

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Company Description