



## PR/095506 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1572903

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Refreshed**

March 17th, 2026 12:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

We are seeking a **Sales Executive** who will be responsible for developing business with clients in the construction and industrial machinery sector.

**Key Responsibilities:**

- Develop and manage relationships with clients (construction equipment dealers, industrial machinery companies, etc.).
- Identify business opportunities and promote the company's maintenance services.
- Support communication between Vietnam and Japan teams when required (basic Japanese communication).
- Coordinate with internal technical teams to ensure smooth service delivery.
- Provide market insights and contribute to expanding local operations.
- Attend occasional weekend tasks if required (not frequent).

**Requirements:**

- **Having around 5 years of professional working experience.**
- Ability to communicate in **Japanese (N2–N3 level)** for internal discussions.
- Strong communication and relationship-building skills.
- Flexibility and willingness to take on new, unfamiliar tasks.
- Proactive, independent, and able to work in a developing organization.

Nice to have:

- Experience in construction machinery, industrial equipment, or related sectors (not mandatory).
- Experience working with Japanese companies or teams.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

---

Company Description