



PR/109992 | Sr. Business Executive - PGA

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1572887

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

February 17th, 2026 11:01

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Description:**

**Job Designation:** Sr. Business Executive - PGA

**Job Location:** Bangalore

**Educational Requirements:** Bachelor's degree in chemistry (B.Sc) or Chemical Engineering  
CIPET - PGD - PPT (Post Graduate Diploma in Plastics Processing & Testing)

**Role Requirements:**

- Manage both domestic sales and export business to achieve assigned targets.
- Maintain & develop relationships with existing customers and suppliers.
- Identify and develop new business opportunities with existing and potential partners.
- Prospect and convert potential customers into active business accounts.

- Conduct cold calling and market outreach to build a strong and sustainable sales pipeline
- Build & maintain long-term relationship with business partners.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

---

## Company Description