



PR/109992 | Sr. Business Executive - PGA

Job Information

Recruiter

JAC Recruitment India

Job ID

1572887

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

Job Designation: Sr. Business Executive - PGA

Job Location: Bangalore

Educational Requirements: Bachelor's degree in chemistry (B.Sc) or Chemical Engineering
CIPET - PGD - PPT (Post Graduate Diploma in Plastics Processing & Testing)

Role Requirements:

- Manage both domestic sales and export business to achieve assigned targets.
- Maintain & develop relationships with existing customers and suppliers.
- Identify and develop new business opportunities with existing and potential partners.
- Prospect and convert potential customers into active business accounts.

- Conduct cold calling and market outreach to build a strong and sustainable sales pipeline
- Build & maintain long-term relationship with business partners.

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Company Description