



PR/109984 | Sales position JPS

Job Information

Recruiter

JAC Recruitment India

Job ID

1572882

Industry

Business Consulting

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

April 14th, 2026 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Summary: The Sr. Consultant shall act as Key Account Manager for handling various customer requirements for Real Estate, Car Rental, Visa/Immigration, and other related services. It offers a great opportunity to work with various Japanese (and occasionally non-Japanese corporate customers) in their journey of business advancements and expansions. You shall be dealing with various Japanese expats including some senior level management (MD, CEOs) of Japanese companies in India.

Key Responsibilities

- Communicate fluently in Japanese (spoken and written) to assist clients with property selection and leasing processes.
- Provide guidance to clients on local real estate practices, society formalities, and rental agreements.

Senior Consultant – Corporate Leasing & Other services (Japanese Language Specialist)

- Build and maintain long-term relationships with Japanese clients, landlords, and brokers.
- Assist clients in property selection based on their needs and budget.
- Support negotiations with property owners and ensure a smooth finalization of lease agreements.
- Coordinate with landlords, brokers, and societies for necessary documentation and approvals.
- Manage the handover process, including apartment setup, furniture arrangement, keeping track

of handover condition and troubleshooting post-move-in issues.

- Coordinate with internal teams for rental invoicing, utility bill payments, and lease renewals.
- Work closely with the internal team to ensure smooth execution of client requests.
- Stay updated on rental market trends, pricing, and property availability.
- Expand property listings and maintain relationships with brokers and property owners.

Qualifications & Skills

- Japanese language proficiency (JLPT N2 or higher, read/write/speak) is mandatory
- Excellent communication skills in English (verbal & written)
- Bachelor's/Master's degree in any field
- Prior experience of corporate administrative job, especially in Japanese company is preferred
- Prior real estate experience is a plus, but not mandatory
- Strong organizational skills, attention to detail, and the ability to multitask.

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Company Description