



PR/109984 | Sales position JPS

## Job Information

### Recruiter

JAC Recruitment India

### Job ID

1572882

### Industry

Business Consulting

### Job Type

Permanent Full-time

### Location

India

### Salary

Negotiable, based on experience

### Refreshed

June 23rd, 2026 02:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

**Job Summary:** The Sr. Consultant shall act as Key Account Manager for handling various customer requirements for Real Estate, Car Rental, Visa/Immigration, and other related services. It offers a great opportunity to work with various Japanese (and occasionally non-Japanese corporate customers) in their journey of business advancements and expansions. You shall be dealing with various Japanese expats including some senior level management (MD, CEOs) of Japanese companies in India.

### Key Responsibilities

- Communicate fluently in Japanese (spoken and written) to assist clients with property selection and leasing processes.
- Provide guidance to clients on local real estate practices, society formalities, and rental agreements.

Senior Consultant – Corporate Leasing & Other services (Japanese Language Specialist)

- Build and maintain long-term relationships with Japanese clients, landlords, and brokers.
- Assist clients in property selection based on their needs and budget.
- Support negotiations with property owners and ensure a smooth finalization of lease agreements.
- Coordinate with landlords, brokers, and societies for necessary documentation and approvals.
- Manage the handover process, including apartment setup, furniture arrangement, keeping track

of handover condition and troubleshooting post-move-in issues.

- Coordinate with internal teams for rental invoicing, utility bill payments, and lease renewals.
- Work closely with the internal team to ensure smooth execution of client requests.
- Stay updated on rental market trends, pricing, and property availability.
- Expand property listings and maintain relationships with brokers and property owners.

Qualifications & Skills

- Japanese language proficiency (JLPT N2 or higher, read/write/speak) is mandatory
- Excellent communication skills in English (verbal & written)
- Bachelor's/Master's degree in any field
- Prior experience of corporate administrative job, especially in Japanese company is preferred
- Prior real estate experience is a plus, but not mandatory
- Strong organizational skills, attention to detail, and the ability to multitask.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description