



PR/109978 | Sr. Business Executive - PGA

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1572879

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

March 3rd, 2026 04:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Description:**

**Job Designation:** Sr. Business Executive - PGA

**Job Location:** Noida

**Educational Requirements:** Bachelor's degree in chemistry (B.Sc) or Chemical Engineering  
CIPET - PGD - PPT (Post Graduate Diploma in Plastics Processing & Testing)

**Role Requirements:**

- Manage both domestic sales and export business to achieve assigned targets.
- Maintain & develop relationships with existing customers and suppliers.
- Identify and develop new business opportunities with existing and potential partners.
- Prospect and convert potential customers into active business accounts.
- Conduct cold calling and market outreach to build a strong and sustainable sales pipeline
- Build & maintain long-term relationship with business partners.

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## Company Description