



## PR/109977 | Sales - Assistant

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1572878

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

January 20th, 2026 10:26

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**JOB Description:**

- Identify and pursue new business opportunities to drive revenue growth, Develop and maintain strong relationships with clients.
- Customer Relations (MSIL & Toyota): Build and maintain strong relationships with customers, resolve conflicts, and ensure high satisfaction.
- Strong in Handling Quotation, Negotiation & - APR - (Annual Price Reduction activity)
- Track sales performance metrics, forecasts, and key performance indicators (KPIs)- Drive CR Activity
- Collaborate with marketing, product, and engineering teams to ensure customer requirements are met.
- Drive continuous improvements in the sales process to enhance efficiency and effectiveness
- Strong understanding of automotive supply chains, OEM and Quotation Analysis - Prepare the final Sales Quotation
- Excellent negotiation, communication, and relationship-building skill
- Develop and implement business development strategies to achieve company objectives.
- Create and deliver compelling sales presentations and proposals to potential clients.
- Attend industry events, conferences, and networking opportunities to expand the company's presence and build professional relationships
- Toyota Handling & IATF Knowledge is key Advantage
- On hand experience in Soft Skills - MS Office, Project management - Presentation preparation

**JOB Desire:**

- Qualification: BE / B Tech
- Languages: English, Hindi, Kannada
- Years of experience: 5+ Years
- Location: Bidadi, Karnataka
- Skills: SAP, Research Skills, Negotiations Office, Automotive Sales

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**