



PR/109977 | Sales - Assitant

Job Information

Recruiter

JAC Recruitment India

Job ID

1572878

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 10:26

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB Description:

- Identify and pursue new business opportunities to drive revenue growth, Develop and maintain strong relationships with clients.
- Customer Relations (MSIL & Toyota): Build and maintain strong relationships with customers, resolve conflicts, and ensure high satisfaction.
- Strong in Handling Quotation, Negotiation & - APR - (Annual Price Reduction activity)
- Track sales performance metrics, forecasts, and key performance indicators (KPIs)- Drive CR Activity
- Collaborate with marketing, product, and engineering teams to ensure customer requirements are met.
- Drive continuous improvements in the sales process to enhance efficiency and effectiveness
- Strong understanding of automotive supply chains, OEM and Quotation Analysis - Prepare the final Sales Quotation
- Excellent negotiation, communication, and relationship-building skill
- Develop and implement business development strategies to achieve company objectives.
- Create and deliver compelling sales presentations and proposals to potential clients.
- Attend industry events, conferences, and networking opportunities to expand the company's presence and build professional relationships
- Toyota Handling & IATF Knowledge is key Advantage
- On hand experience in Soft Skills - MS Office, Project management - Presentation preparation

JOB Desire:

- Qualification: BE / B Tech
- Languages: English, Hindi, Kannada
- Years of experience: 5+ Years
- Location: Bidadi, Karnataka
- Skills: SAP, Research Skills, Negotiations Office, Automotive Sales

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description