



PR/118868 | IT Solution Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1572860

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 17th, 2026 10:01

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: Sathorn (Close to MRT Lumphini), Bangkok

Overview: Our client is an ICT provider, providing software system solutions.

Description

- Responsible for selling manufacturing software, software solutions
- Drive sales to achieve targets defined by the company
- Visit customers, with a focus on industrial estates
- Develop new potential customers
- Maintain and strengthen relationships with existing customers
- Handle visit customers by personal car in Bangkok and other provinces
- Manage sales report and up-to-date customer records

- Coordinate with internal teams to deliver excellent customer service

Qualification

- 1- 5 years of experiences in manufacturing software sales, software sales executive, IT sales
- Experience in Software selling project/ Manufacturing System Software
- Have an existing customer in relevant industry is an advantage.
- Own a personal vehicle and possess a valid driver's license
- Background in working with Japanese organization is a plus.
- Strong English communication speaking (Work with International manager)

Interested applicants, please click **APPLY NOW**. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACTH

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Company Description