



PR/118839 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1572838

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 17th, 2026 11:01

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client: Electronics industry

Location: Bkk City

Salary: 30,000 – 50,000 THB (negotiable)

Responsible for driving sales of SMT machines, electronics and related equipment, developing new business opportunities, and maintaining strong relationships with existing customers. The role also involves technical coordination and market trend analysis to support client needs.

Key Responsibilities

- Promote and sell SMT machines and peripheral equipment to existing and new customers
- Identify and develop new business opportunities in electronics and industrial sectors.
- Prepare and present quotations, proposals, and product demonstrations.
- Maintain strong relationships with key accounts and ensure high customer satisfaction.
- Respond promptly to customer inquiries and resolve equipment-related issues.
- Liaise with internal engineering teams and suppliers to provide technical solutions.
- Share insights with management and clients to support strategic decisions.

Requirements

- Bachelor's degree in Electrical Engineering, Business Administration or related.
- 1+ years of sales experience in industrial/electronics equipment/PCB assembly/laser equipment, SMT or related preferred
- Valid car driving license.
- Proactive and confident, able to take initiative.
- Strong interpersonal skills and ability to handle challenges.
- Comfortable working in a fast-paced, technology-driven environment.

Interested candidates: Please send your resume in English (Word format) by clicking Apply Now.

JAC Personnel Recruitment Ltd
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#citybangkok

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Company Description