



## PR/118835 | Logistics Sales Representative

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1572836

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 17th, 2026 10:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Position: Logistics Sales Representative**

**Workplace Area:** Bangkok (near BTS Phrom Phong)

**Working Hours:** Monday–Friday, 08:30–17:50 (Onsite)

**Industry:** Logistics & Freight Forwarding

**Job Description**

- Visit both existing and new customers within the assigned territory
- Drive sales focused on logistics services, including ocean freight, trucking, warehousing, cross-border transport, and customs clearance
- Increase revenue and profit for Warehouse Service Business by acquiring new customers and managing existing clients
- Prepare quotations for customers
- Coordinate with relevant departments to ensure timely and accurate services and pricing, aiming for customer satisfaction
- Report to the Sales Manager and provide activity reports and updates

- Perform other tasks as assigned by the Manager

### Requirements

- Bachelor's Degree in Business, Marketing, International Business, Logistics, or related fields
- 3–5 years of sales experience in Freight Forwarding, Logistics, or Warehousing
- Strong knowledge of international logistics and warehousing
- Excellent communication and negotiation skills
- Computer literacy
- Own car with a valid driving license
- Must have a client portfolio with proven volume achievements

### Welfare & Benefits

- Thai Social Security
- Medical insurance
- Provident fund
- Performance bonus
- Other standard company benefits

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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Company Description