



PR/118835 | Logistics Sales Representative

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1572836

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 10:20

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Logistics Sales Representative

Workplace Area: Bangkok (near BTS Phrom Phong)

Working Hours: Monday–Friday, 08:30–17:50 (Onsite)

Industry: Logistics & Freight Forwarding

Job Description

- Visit both existing and new customers within the assigned territory
- Drive sales focused on logistics services, including ocean freight, trucking, warehousing, cross-border transport, and customs clearance
- Increase revenue and profit for Warehouse Service Business by acquiring new customers and managing existing clients
- Prepare quotations for customers
- Coordinate with relevant departments to ensure timely and accurate services and pricing, aiming for customer satisfaction
- Report to the Sales Manager and provide activity reports and updates

- Perform other tasks as assigned by the Manager

Requirements

- Bachelor's Degree in Business, Marketing, International Business, Logistics, or related fields
- 3–5 years of sales experience in Freight Forwarding, Logistics, or Warehousing
- Strong knowledge of international logistics and warehousing
- Excellent communication and negotiation skills
- Computer literacy
- Own car with a valid driving license
- Must have a client portfolio with proven volume achievements

Welfare & Benefits

- Thai Social Security
- Medical insurance
- Provident fund
- Performance bonus
- Other standard company benefits

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description