



JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/118826 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1572829

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 3rd, 2026 05:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description :

- Prepare Quotation for new requirement, cost simulation, and any price requirements.
- Monitor claim and complaint issues by coordinating with the concerned department to solve problems.
- Analyze customers' forecast data to ensure accurate information, input into the company system, and report to the Manager.
- Making a monthly/yearly sales plan based on customers' forecast and market information, and monitoring orders to achieve sales targets.
- Responsibility for the customer's order for delivery on time and negotiating with the customer for appropriate L/T, schedule, and forecast to prevent the production line stop.
- Coordinate with Japan HQ, factory, and overseas branches (in English) for getting support for customers' requirements.
- Document Support for customers.
- Find new customers and maintain current customers to increase sales and profit.
- To get customer satisfaction by maintaining and developing relations.

Qualifications:

- Male or Female, Thai national, age not over 35 years old.
- Bachelor's degree in any field.
- At least 2 years' experience in the field of sales, marketing, and customer service.
- Fluent in English (TOEIC: 500+ is preferred).
- Ability to communicate in Chinese (Mandarin) or Japanese is an advantage (N3 upper).
- Experience in B2B sales, industrial products, or semiconductor business is an advantage.
- Excellent in using computer software such as Excel, Word, PowerPoint, Power Apps, etc.
- Able to work under pressure and work as a team.
- Adjustable personality, High motivation, and positive thinking.
- Having own car and license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description