



PR/118826 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1572829

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 28th, 2026 02:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description :

- Prepare Quotation for new requirement, cost simulation, and any price requirements.
- Monitor claim and complaint issues by coordinating with the concerned department to solve problems.
- Analyze customers' forecast data to ensure accurate information, input into the company system, and report to the Manager.
- Making a monthly/yearly sales plan based on customers' forecast and market information, and monitoring orders to achieve sales targets.
- Responsibility for the customer's order for delivery on time and negotiating with the customer for appropriate L/T, schedule, and forecast to prevent the production line stop.
- Coordinate with Japan HQ, factory, and overseas branches (in English) for getting support for customers' requirements.
- Document Support for customers.
- Find new customers and maintain current customers to increase sales and profit.
- To get customer satisfaction by maintaining and developing relations.

Qualifications:

- Male or Female, Thai national, age not over 35 years old.
- Bachelor's degree in any field.
- At least 2 years' experience in the field of sales, marketing, and customer service.
- Fluent in English (TOEIC: 500+ is preferred).
- Ability to communicate in Chinese (Mandarin) or Japanese is an advantage (N3 upper).
- Experience in B2B sales, industrial products, or semiconductor business is an advantage.
- Excellent in using computer software such as Excel, Word, PowerPoint, Power Apps, etc.
- Able to work under pressure and work as a team.
- Adjustable personality, High motivation, and positive thinking.
- Having own car and license.

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Company Description