



Sales specialist/manager (勤務地：福岡)

A global company operating 28 countries.

Job Information

Hiring Company

QNAP K.K

Subsidiary

QNAP株式会社

Job ID

1572423

Division

営業部

Industry

Electronics, Semiconductor

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Contract

Location

Fukuoka Prefecture

Salary

6 million yen ~ 10 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Work Hours

9 : 30分～18 : 30分 (そのうち1時間休憩)

Holidays

(125日以上) 完全週休2日制 (土・日)、祝日、年末年始休暇、年次有給休暇、特別休暇

Refreshed

February 11th, 2026 11:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Executive

Minimum English Level

Business Level (Amount Used: English usage about 50%)

Minimum Japanese Level

Fluent

Other Language

Chinese (Mandarin) - Business Level

※日本語：JLPT N1目安／英語もしくは中国語：ビジネス会話レベル以上

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description**【募集要項 本ポジションの魅力】**

- ・英語をいかせるか：社内外で英語使用の機会あり
- ・働き方：九州含む国内出張あり（日帰り出張）
- ・業務内容：業界特化の営業と市場開拓を担当
- ・会社の特色：グローバルに展開するITメーカー

仕事内容

1. Industry focus market development (Manufacture/Government)
2. Business development in kyushu area
3. Promo QNAP brand name in Japan market
4. Project and Pipeline management

募集背景

業務拡大のため、即戦力が必要です。

貴社アピールポイント

- ・グローバル展開戦略企業
(台北の本社、28か国に15の支社、世界で1300人以上の従業員、600人以上の研究開発エンジニア)

Required Skills**【必須（MUST）】**

- 3+ years work experience in sales or business development in IT industry
- Familiar in specific industry/market, ex. Manufactures, Education, Media and Entertainment, telecom ...etc

【歓迎（WANT）】**【Skill】**

- Issue isolation and troubleshooting.
- outstanding communication and negotiation skill

【Knowledge】

- knowledge of IT field including computing, networking and storage.
- knowlegae of vertical industry ecosystem.

【Attitude】

- Must have the passion, proactive, dedication and eager to drive issues to completion and close.

Company Description