



## Sales specialist/manager (勤務地：福岡)

A global company operating 28 countries.

### Job Information

**Hiring Company**

QNAP K.K

**Subsidiary**

QNAP株式会社

**Job ID**

1572423

**Division**

営業部

**Industry**

Electronics, Semiconductor

**Company Type**

Small/Medium Company (300 employees or less) - International Company

**Non-Japanese Ratio**

About half Japanese

**Job Type**

Contract

**Location**

Fukuoka Prefecture

**Salary**

6 million yen ~ 10 million yen

**Salary Bonuses**

Bonuses paid on top of indicated salary.

**Work Hours**

9 : 30分～18 : 30分（そのうち1時間休憩）

**Holidays**

（125日以上）完全週休2日制（土・日）、祝日、年末年始休暇、年次有給休暇、特別休暇

**Refreshed**

February 11th, 2026 11:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Executive

**Minimum English Level**

Business Level (Amount Used: English usage about 50%)

**Minimum Japanese Level**

Fluent

**Other Language**

Chinese (Mandarin) - Business Level

※日本語：JLPT N1目安／英語もしくは中国語：ビジネス会話レベル以上

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

**Job Description**

**【募集要項 本ポジションの魅力】**

- ・英語をいかせるか：社内外で英語使用の機会あり
- ・働き方：九州含む国内出張あり（日帰り出張）
- ・業務内容：業界特化の営業と市場開拓を担当
- ・会社の特色：グローバルに展開するITメーカー

**仕事内容**

1. Industry focus market development (Manufacture/Government)
2. Business development in kyushu area
3. Promo QNAP brand name in Japan market
4. Project and Pipeline management

**募集背景**

業務拡大のため、即戦力が必要です。

**貴社アピールポイント**

- ・グローバル展開戦略企業  
(台北の本社、28か国に15の支社、世界で1300人以上の従業員、600人以上の研究開発エンジニア)

**Required Skills**

**【必須（MUST）】**

- 3+ years work experience in sales or business development in IT industry
- Familiar in specific industry/market, ex. Manufactures, Education, Media and Entertainment, telecom ...etc

**【歓迎（WANT）】**

**【Skill】**

- Issue isolation and troubleshooting.
- outstanding communication and negotiation skill

**【Knowledge】**

- knowledge of IT field including computing, networking and storage.
- knowlegae of vertical industry ecosystem.

**【Attitude】**

- Must have the passion, proactive, dedication and eager to drive issues to completion and close.

**Company Description**